American Risk and Insurance Association
Annual Board of Directors Meeting
Orlando, Florida
August 19,1990
MINUTES

The ARIA Board of Directors met on Sunday, August 19, 1990 in Orlando, Florida (Marriott Orlando World Center Hotel).

Present were: Jerry Todd, Sandra Gustavson, Travis Pritchett, Scott Harrington, John Thornton, Jerry Jorgensen, Steven Weisbart, John Cozzolino, Harold Skipper, Jr., David Appel, Ellen Thrower, Anita Benedetti, Norma Nielson, and David Klock.

Jerry Todd welcomed newly elected Board members Anita Benedetti and Norma Nielson and newly elected Vice President Jerry Joregensen.

It was moved to accept the February Board Minutes. The motion passed unanimously.

Executive Director's Report:
D. Klock presented the membership report and financial report as of June 30, 1990. Total membership and subscribers was 1,764 (compared to 1,768 in 1989). For the 1989-90 year ARIA had a net income (revenue in excess of expenditure) of $4,467. As of June 30, 1990, ARIA had total assets of $101,676 and fund balances of $88,367.

1990-91 Budget:
S.Gustavson presented the proposed budget for 1990-91. A motion to accept this budget passed unanimously.

Journal Editor's Report:
S.T. Pritchett presented the Journal Editor's Report. Travis noted there were three new associate editors. He also noted that a change was being made in the JRI to cite the issue at the top of the first page of each article. Travis noted that it was now time to start work on a new five year index. Travis requested that he be replaced as JRI Editor at the end of 1991. He wished to give ARIA more than a year to select a replacement.

Program Committee Report:
S. Harrington presented the program committee report. He noted that the President's Seminar was returned to three hours. Doctoral student sessions will be presented in two concurrent sessions. New sponsors of catered functions are: The American Insurance Association, The Alliance of American Insurers, Dearborn Financial Publishing, and The Institute for Insurance and Risk Management-University of Nevada at Las Vegas. Scott made the following suggestions to streamline the job of program chair: the new exective director's job description should include contacting all sponsors for the annual meeting and the call for papers should be assigned to the office

of the executive director. A motion to implement these suggestions was passed unanimously.

There was discussion of the appropriate size for the program committee and the appropriate format/status of the research round tables.

Membership Committee Report:
E. Thrower reported on institutional members. H. Skipper provided a report on academic members and S. Weisbart reported on general members.

Journal Awards Committee Report:
J. Todd reported on the work of the Journal Awards Committee. A motion was made to provide $700.00 for the Feature Article Award and $300.00 ($100.00 each to three papers) for the Shorter Articles Awards. The motion passed unanimously. The winners of the awards were:

Feature Article:
David Babbel and Eisauaku Ohtsuka for
"Aspects of Optimal Multiperiod Life Insurance"

Shorter Articles:
Richard PonArul and CharngYi Chen for
"On the Tax Incentive for Corporate Insurance Purchase"

Marc Willinger for
"Risk Aversion and the Value of Information"

Emilio Venezian and Joseph FIelds for
"Interest Rates and Profit Cycles: A Disaggregated Approach"

Kulp-Wright Committee Report:
J. Todd reported on the Kulp Wright book awards for 1990. The winners are:

Kulp Award: *The Political Economy of Regulation: The Case of Insurance* by Kenneth J. Meier

Wright Award: *Operations of Life and Health Insurance Companies* by Kenneth Huggins

Other Awards
The winners of the 1990 Alpha Kappa Phi Awards are J. David Cummins and David J. Nye for their article "The Stochastic Characteristics of Property-Liability Insurance Company Underwriting Profits" and Neil Doherty for his article "A Portfolio Theory of Insurance Capacity." The winner of the 1990 Insurance Educator of the Year Award sponsored by the PIA Foundation is Scott Harrington.

All winners will be announced and awards will be presented at the Past President's luncheon on Tuesday of this year's Annual Meeting. A plaque is to be presented, also, to Travis Pritchett in recognition of his winning the first Insurance Educator of the Year Award in 1989.

It was noted that the National Association of Life Underwriters will no longer (after 1990) sponsor the Wright Award.

Executive Director's Search Committee:

J. Thornton presented a report on the work of this committee. John reported that three individuals had indicated an interest in the position. A request for proposals (with a detailed job description) will be provided to these and any other candidates. A motion was made that the new executive director (effective with the year 1991-92) be paid an honorarium of $6,000 per year and that the university be provided with operating funds of $15,000, $16,000, and $17,000 in each of the first three years of the new operaton. The motion passed by a majority. A decision by the board on a new executive director will be made at the 1991 mid-year board meeting.

Strategic Planning and Risk Management in the Business Curriculum Committee Reports:

S. Gustavson and J. Todd reported on these two committees. The committee met jointly on Saturday, August 18, 1990 to discuss a position paper. After discussion there was a motion by the ARIA Board to publish the position paper (after appropriate editorial changes by S. Gustavson). The motion passed unanimously. There was a motion to submit a proposal to RIMS for a grant to help publish the position paper. The motion passed unanimously.

It was noted that most other academic associations are currently members of the AACSB. There was a motion that ARIA become a member of AACSB. The motion passed unanimously.

A motion was made thanking outgoing Board members John Thornton and Steve Weisbart for their service. The motion passed unanimously.

The meeting adjourned at approximately 12:15 p.m.