



# Modelling the distribution of credit losses with observable and latent factors<sup>☆</sup>

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## ABSTRACT

This paper proposes a dynamic model to estimate the credit loss distribution of the aggregate portfolio of loans granted in a banking system. We consider a sectoral approach distinguishing between corporates and households. The evolution of their default frequencies and the size of the loans portfolio are expressed as functions of macroeconomic conditions as well as unobservable credit risk factors, which capture contagion effects between sectors. In addition, we model the distributions of the Exposures at Default and the Losses Given Default. We apply our framework to the Spanish banking system, where we find that sectoral default frequencies are not only affected by economic cycles but also by a persistent latent factor. Finally, we identify the riskier sectors, perform stress tests and compare the relative risk of small and large institutions.

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## 1. Introduction

During the last years, a more volatile and dynamic financial environment has caused an increasing concern about the stability of banking systems. In this sense, monitoring and analysing the risk of banks' credit portfolios, which is the largest risk faced by the financial sector,<sup>1</sup> has turned into one of the priorities of risk managers and banking regulators. The Basel II framework has boosted the apparition of many models to measure the credit risk of banks individually. Unfortunately, these models cannot be easily implemented to evaluate the aggregate risk of the whole economy, which is the key question that banking regulators must assess to verify the soundness of their banking systems as a whole. Hence, a new framework is needed to properly assess this issue.

The aim of this paper is to provide such a framework. In particular, we develop a credit risk model to estimate the aggregate loan loss distribution of a whole banking system. We arrange loans in groups based on homogeneous features and relate their behaviour by means of observable and latent factors. Macroeconomic and latent factors have been previously used jointly in

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<sup>1</sup> Loans made up over 60% of total banking assets in the US at year-end 2000 (López, 2001). In Spain they represented 66.2% at year-end 2006.

other contexts, such as in models of stock return dynamics (Schuermann and Stiroh, 2006) and as a source of correlation between different bond yields (see e.g. Diebold et al., 2006; Dungey et al., 2000). However, our goal is to deal with a more comprehensive sample of the debt market that includes personal loans as well as corporate loans of firms that have no access to the bond market. In this sense, although we cannot infer the loss distribution from market prices we show that we can decompose the loss function in the following observable components: default frequencies, number of loans in the portfolio, exposures at default and losses given default. Then, we propose a model for each one of these elements, from which we can easily estimate the loss distribution. In particular, we consider a dynamic model that relates the changes in the default frequencies and the total number of loans to their previous history, observable macroeconomic characteristics, some potentially persistent common latent factors and idiosyncratic shocks for each group. We also model the distribution of exposures at default since, in contrast to the more standardised features of bonds face values, the exposures at default in loans portfolios are quite heterogeneous. However, except for Madan and Unal (2006) in deposit insurance, the literature has paid little attention to this property. In this context, we not only study its unconditional distribution but also propose a dynamic parametrisation as a function of cyclical factors.

Our paper also provides some important contributions from an empirical point of view. We apply our model to estimate the aggregate credit loss distribution of the loans in the Spanish banking system, using quarterly data from the Spanish Credit Register. This database perfectly suits the requirements of our theoretical model. In particular, it contains information on every loan granted in Spain with an exposure above 6000 euros from 1984.Q4 to 2006.Q4, a frequency not usually found at the individual loan level. Since this threshold is very low, we can safely assume that we have data on virtually every loan granted in Spain, including loans to households.<sup>2</sup> Additionally, for every loan we have information, among other things, about its default status, the amount already drawn at each quarter, and some characteristics of the borrower. Based on this data, we arrange corporate loans in 10 economic sectors, and consider additional categories for mortgages and consumption loans. For these groups, we can easily obtain the quarterly evolution of the number of loans, the default frequencies and the individual exposures at default of the non-performing loans. However, we model the loss given default based on supplementary information reported by banks themselves. Then, we estimate our model, compare several specifications and assess the effect of introducing latent factors. We also evaluate the in-sample fit of our framework and check its out-of-sample stability. Using simulation techniques, we obtain the loss distribution under the current economic conditions and under some stressed scenarios. Finally, the versatility of our approach can also be exploited to estimate the loan loss distributions of different peer groups of institutions or even individual banks. We illustrate this feature by comparing the risk of small and large financial institutions.

The existing empirical literature has already proposed several models to estimate the loan loss distributions for different countries.<sup>3</sup> These papers have two main distinguishing features: they account for the variability of credit risk across different economic sectors, and, following Wilson, (1997a,b), they relate changes in default frequencies to changes in macroeconomic conditions (Demchuk and Gibson, 2006; Fama, 1986). However, our analysis goes beyond the existing literature in several important aspects. In particular, we extend this stream of research by explicitly modelling the distributions of the size of the loan market and the exposures at default. These variables have been traditionally treated as constant, but we believe that it is crucial to model their dynamics and heterogeneity because our goal is to analyse the total losses of a banking system and not just those of a given set of loans. In addition, we not only consider corporate loans but also loans to households, which represent a large share of the credit given by banks.<sup>4</sup> Finally, we also extend the previous literature by allowing for the presence of contagion due to unobservable common shocks, while simultaneously considering the effect of observable explanatory variables. In this sense, Giesecke and Weber (2004) show that these effects may arise due to the interaction of firms with their business partners, while Kiyotaki and Moore (1997) argue that the relationship between credit limits and asset prices can create a transmission mechanism by which shocks will persist and spill over to other sectors.

The rest of the paper is organised as follows. We describe our model in the next section, and discuss the estimation of its parameters in Section 3. In Section 4, we consider an empirical application to Spanish loan data. Finally, concluding remarks and directions for future research are suggested in Section 5.

## 2. The credit risk model

We are interested in modelling credit risk in an economy with  $K$  sectors. We consider a sample of  $T$  periods of data. In this context, the losses due to a loan  $i$  from sector  $k$  can be decomposed at any time period  $t \leq T$  as

$$L_{i,k,t} = D_{i,k,t} LGD_{k,t} EAD_{i,k,t},$$

where  $D_{i,k,t}$  is a binary variable that equals 1 in case of default and 0 otherwise, while  $LGD_{k,t} \in (0, 1)$  and  $EAD_{i,k,t} > 0$  are, respectively, the loss given default and the exposure at default. We denote the proportion of non-performing loans in sector  $k$  at time  $t$  as  $p_{kt}$ , i.e.

<sup>2</sup> Our database includes information about foreign banks that operate in Spain, but not about the international activities of Spanish banks.

<sup>3</sup> For Austria, see Boss (2002). For Finland, see Virolainen (2004). For Canada, see Misina, Tessier, and Dey (2006). For the U.K., see Drehmann (2005) and Drehmann, Patton, and Sorensen (2006). For Italy, see Fiori, Foglia, and Iannotti (2007). Finally, Pesaran, Schuermann, Treutler, and Weiner (2006) develop an international model.

<sup>4</sup> In Spain, households received about 46.3% of total credit in 2006.

the ratio of the number of loans in default to the total number of loans in each sector. This variable is usually known as default frequency. Hence, the losses from sector  $k$  at time  $t$  can be expressed as

$$L_{k,t} = \sum_{i=1}^{n_{k,t}} L_{i,k,t} = LGD_{k,t} S_{kt}, \quad (1)$$

where  $n_{k,t}$  is the total number of loans in sector  $k$  and

$$S_{kt} = \sum_{i=1}^{\lfloor p_{kt} n_{k,t} \rfloor} EAD_{i,k,t}, \quad (2)$$

where  $\lfloor p_{kt} n_{k,t} \rfloor$  rounds  $p_{kt} n_{k,t}$  to the nearest integer. Without loss of generality, we assume that the first  $\lfloor p_{kt} n_{k,t} \rfloor$  loans in the sum (1) are those that default. We also suppose that the losses given default are homogeneous in each sector because this type of information is rarely available for loans at a more disaggregated level. If we assume that the probability of default is constant in each sector,  $p_{kt}$  will converge to the probability of default of sector  $k$  as  $n_{kt}$  grows to infinity. However, we do not interpret default frequencies as probabilities of default because they do not necessarily coincide for finite values of  $n_{kt}$ .

The main dynamic features of our model are introduced with a joint 2K-dimensional model for  $p_{kt}$  and  $n_{kt}$ , where  $k=1, \dots, K$ . In order to work with variables with support on the whole real line, we transform the default frequencies by means of the probit functional form  $y_{kt} = \Phi^{-1}(p_{kt})$ , where  $\Phi^{-1}(\cdot)$  is the inverse of the standard normal cumulative distribution function.<sup>5</sup> For every sector, we define the growth of the number of loans as  $\Delta n_{kt} = \log(n_{kt}) - \log(n_{kt-1})$ , while the changes in the transformed default frequencies are defined as  $\Delta y_{kt} = y_{kt} - y_{kt-1}$ .<sup>6</sup> We propose the following diagonal vector autoregression (VAR) for these variables:

$$\Delta n_{kt} = \alpha_{1,k} + \sum_{j=1}^q \rho_{1,j} \Delta n_{kt-j} + \sum_{j=1}^r \gamma'_{1,j} x_{t-j} + \beta_{1,k} f_{1,t} + u_{1,kt}, \quad (3)$$

$$\Delta y_{kt} = \alpha_{2,k} + \sum_{j=1}^q \rho_{2,j} \Delta y_{kt-j} + \sum_{j=1}^r \gamma'_{2,j} x_{t-j} + \beta_{2,k} f_{2,t} + u_{2,kt}, \quad (4)$$

where  $k=1, \dots, K$ . In consequence,  $\Delta n_{kt}$  and  $\Delta y_{kt}$  depend on their previous history, a set of  $m$  observable characteristics  $x_t$ , two unobservable common factors,  $f_{1,t}$  and  $f_{2,t}$ , and the idiosyncratic shocks  $u_{1,kt} \sim N(0, \sigma_{1k}^2)$  and  $u_{2,jt} \sim N(0, \sigma_{2k}^2)$ , for  $j, k=1, \dots, K$ .<sup>7</sup> These idiosyncratic terms are assumed to be *iid* jointly Gaussian and independent from the common shocks. In addition, we only allow for correlation between the two idiosyncratic terms from the same sector, i.e.  $\text{cor}(u_{1,kt}, u_{2,jt}) = \psi_k$  if  $k=j$  and zero otherwise.

We also consider a VAR model for the observable factors:

$$x_t = \delta_0 + \sum_{j=1}^s A_j x_{t-j} + v_t, \quad (5)$$

where  $v_t \sim N(0, \Omega)$ . We assume that  $f_{1,t}$  only affects Eq. (3), whereas  $f_{2,t}$  can only influence default frequencies to ensure the identification of the model. However, we allow for correlation between these two factors. In particular, if we define the vector  $\mathbf{f}_t = (f_{1,t}, f_{2,t})'$ , the dynamics of  $\mathbf{f}_t$  can be expressed in terms of the following VaR (1) model:

$$\mathbf{f}_t = R \mathbf{f}_{t-1} + w_t, \quad (6)$$

where

$$R = \begin{bmatrix} \phi_1 & 0 \\ 0 & \phi_2 \end{bmatrix},$$

and  $w_t$  is Gaussian with zero mean and covariance matrix

$$V(w_t) = \begin{bmatrix} 1 - \phi_1^2 & \rho \sqrt{(1 - \phi_1^2)(1 - \phi_2^2)} \\ \rho \sqrt{(1 - \phi_1^2)(1 - \phi_2^2)} & 1 - \phi_2^2 \end{bmatrix}. \quad (7)$$

Hence,  $\phi_i$  is the first order autocorrelation of  $f_{i,t}$ , for  $i=1, 2$ , and  $\rho$  is the conditional correlation between  $f_{1,t}$  and  $f_{2,t}$ . Since  $\mathbf{f}_t$  is unobservable, we have to fix its scale to ensure the identification of the model. This is why we parametrise Eq. (7) so that the latent

<sup>5</sup> Alternatively, a logit model could also be adopted.

<sup>6</sup> We specify our model in first differences because the levels are usually nonstationary in this type of applications (Boss, 2002). However, it will be straightforward to rewrite our model in levels if necessary.

<sup>7</sup> It is possible to consider a more general VAR structure in which lagged values of  $\Delta n_{kt}$  enter Eq. (4) and vice versa. However, our approach ensures parsimony without losing much flexibility.

factors have unit unconditional variances. In addition, we assume without loss of generality that  $\text{cov}(v_t, w_t) = 0$ , which implies that the latent factors are orthogonal to the observable characteristics.<sup>8</sup> Hence, these unobservable or “frailty”<sup>9</sup> components introduce a source of contagion between sectors that cannot be attributable to the observable shocks. Latent factors could capture the impact of a variable about which we do not have data. Alternatively, it can also be interpreted as a robust empirical approach that captures the joint effect of many characteristics whose individual effect is small, but which jointly have a large impact on correlations.

Finally, we assume that, conditional on default and the current macroeconomic conditions,  $LGD_{k,t}$  are random Beta variates (Gupton and Stein, 2002), while  $EAD_{i,k,t}$  are independent Inverse Gaussian or Gamma variates.<sup>10</sup> We first suppose that the parameters of these distributions are constant over time but possibly different for each sector. This implies that their distributions do not depend on the cycle. Later on, we will relax this assumption by allowing the mean parameters of  $EAD_{i,k,t}$  to depend on the macroeconomic factors. Specifically, if we denote the mean of the exposures at default in sector  $k$  and period  $t$  as  $\mu_{kt}$ , we will propose the following parametrisation:

$$\mu_{kt} = \mu_{kt-1} \exp \left[ \eta_k + \phi'_k v_{t-1} - \frac{1}{2} \phi'_k \Omega \phi_k \right], \quad (8)$$

where  $\eta_k$  captures a time trend,  $v_{t-1}$  is the lagged vector of innovations in Eq. (5) and  $\Omega$  is its covariance matrix. Thus, we allow  $\mu_{kt}$  to be influenced by the same shocks that affect  $x_t$ . Of course, if  $\phi_k = 0$  we are back in the static setting. The time trend component turns out to be important for estimation purposes. For example, in a context of historically decreasing exposures, this component will be negative. However, when we compute the credit loss distribution, we will assume no particular trend by setting this parameter to zero. In consequence, it is important to include the term  $\phi'_k \Omega \phi_k / 2$  in Eq. (8) to ensure that

$$E \left[ \exp \left[ \phi'_k v_{t-1} - \frac{1}{2} \phi'_k \Omega \phi_k \right] \right] = 1.$$

This result, which is a consequence of the normality of  $v_t$ , ensures the constancy of the unconditional mean of Eq. (8) when  $\eta_k$  is set to zero. It is also possible to consider a dynamic parametrisation of the distribution of the loss given default (Bruche and González-Aguado, 2006). Unfortunately, the characteristics of loan data make the implementation of this extension very difficult.

### 3. Estimation and simulation of the model

We estimate the parameters in Eqs. (3) and (4) by maximum likelihood, using a linear Kalman filter to deal with the unobserved factors. This is a well known methodology to extract the unobserved components of a linear dynamic model (see Hamilton, 1994; Harvey, 1990). The intuition of this procedure is as follows. To evaluate the likelihood at each period  $t$ , we first compute the expected value of the factors given the information available up to time  $t-1$ :

$$\mathbf{f}_{t|t-1} = E(\mathbf{f}_t | \{\Delta n_s, \Delta y_s, x_s\}_{1 \leq s \leq t-1}),$$

where  $\Delta n_s = (\Delta n_{1,s}, \dots, \Delta n_{K,s})'$  and  $\Delta y_s = (\Delta y_{1,s}, \dots, \Delta y_{K,s})'$ . In addition, since  $\mathbf{f}_{t|t-1}$  is a noisy estimate of the true realisation  $\mathbf{f}_t$ , we also need to measure the uncertainty of this estimate:

$$P_{t|t-1} = V[\mathbf{f}_t | \{\Delta n_s, \Delta y_s, x_s\}_{1 \leq s \leq t-1}].$$

Finally, the estimation procedure consists basically in treating Eqs. (3) and (4) as a pure vector autoregressive model, by using the filtered series of  $\mathbf{f}_{t|t-1}$  as if they were actually observed. However, we must adjust the variance of the model with  $P_{t|t-1}$  to account for the fact that  $\mathbf{f}_{t|t-1}$  is not equivalent to the true realisation  $\mathbf{f}_t$ . To identify the factors, we need at least two sectors. In fact, the more sectors we have, the more precise our estimates of  $\mathbf{f}_t$  will be. Hence, latent factors are particularly valuable in models with many sectors, in which they allow for rich dynamics and correlation structures without requiring too many parameters.

<sup>8</sup> There is no loss of generality because, like in any regression, we can always orthogonalise the regressors prior to estimation. This may change the factor loadings but not the model predictions.

<sup>9</sup> See e.g. Duffie, Eckner, Horel, and Saita (2006).

<sup>10</sup> We have compared the empirical performance of these two distributions with other potential candidates. Our results show that the Gamma and the Weibull yield a similar empirical fit, while the shapes generated by the IG are similar to those of the log-normal. These results are available on request. However, we will not consider the Weibull nor the Log-normal because they are not closed under aggregation.

As we have remarked, we consider two possible distributions for  $EAD_{i,k,t}$ : the Inverse Gaussian (IG) and the Gamma distribution. For each sector, we choose the one that best fits the data from the sector. Their parameters are estimated by maximum likelihood, where their density functions can be expressed as:

$$f_{IG}(EAD_{i,k,t} = x; \mu_k, \lambda_k) = \left( \frac{\lambda_k}{2\pi x^3} \right)^{1/2} \exp \left[ -\frac{\lambda_k}{2\mu_k^2 x} (x - \mu_k)^2 \right], \quad (9)$$

$$f_{Gamma}(EAD_{i,k,t} = x; \nu_k, \tau_k) = \frac{(x/\tau_k)^{\nu_k/2-1}}{2^{\nu_k/2} \Gamma(\nu_k/2) \tau_k} \exp \left( -\frac{x}{2\tau_k} \right). \quad (10)$$

We will denote these distributions as  $IG(\mu_k, \lambda_k)$  and  $Gamma(\nu_k, \tau_k)$ , respectively. In the IG case  $\mu_k$  is the mean, and  $\mu_k^2/\lambda_k$  is the variance, whereas for the Gamma distribution the mean is  $\nu_k\tau_k$  and the variance  $\nu_k\tau_k^2$ . The subindices indicate that these parameters are sector specific. In addition, it can be shown that sums of iid IG or Gamma variates remain within the same family, although their parameters must be changed accordingly (see Johnson et al., 1994)<sup>11</sup> Due to this property, it can be shown that the distribution of  $S_{kt}$  conditional on the number of defaults at  $t$ ,  $[p_{kt}n_{kt}]$ , is a  $IG([p_{kt}n_{kt}]\mu_k, [p_{kt}n_{kt}]^2\lambda_k)$  in the IG case, while it is a  $Gamma([p_{kt}n_{kt}]\nu_k, \tau_k)$  in the Gamma case. Notice that we need to know  $p_{kt}$  and  $n_{kt}$  to apply this property, even though these variables remain unknown until time  $t$ . However, we can exploit Bayes' rule to express the distribution of  $S_{kt}$  given the information known at  $t-s$  by means of the following sum:

$$f(S_{kt}|I_{t-s}) = \sum_{i=0}^{\infty} g(S_{kt}|p_{kt}n_{kt}=i, I_{t-s}) \Pr([p_{kt}n_{kt}]=i|I_{t-s}), \quad (11)$$

where  $g(S_{kt}|p_{kt}n_{kt}=i, I_{t-s})$  is the conditional density function of  $S_{kt}$  given  $i$  defaults occurring at  $t$ , while  $I_{t-s}$  denotes the information known at  $t-s$ . Finally,  $\Pr([p_{kt}n_{kt}]=i|I_{t-s})$  is the probability of  $i$  defaults occurring at  $t$  given  $I_{t-s}$ , which depends on the previous history of  $p_{kt}$  and  $n_{kt}$ , as well as on the observable, latent and idiosyncratic factors by means of Eqs. (3) and (4).

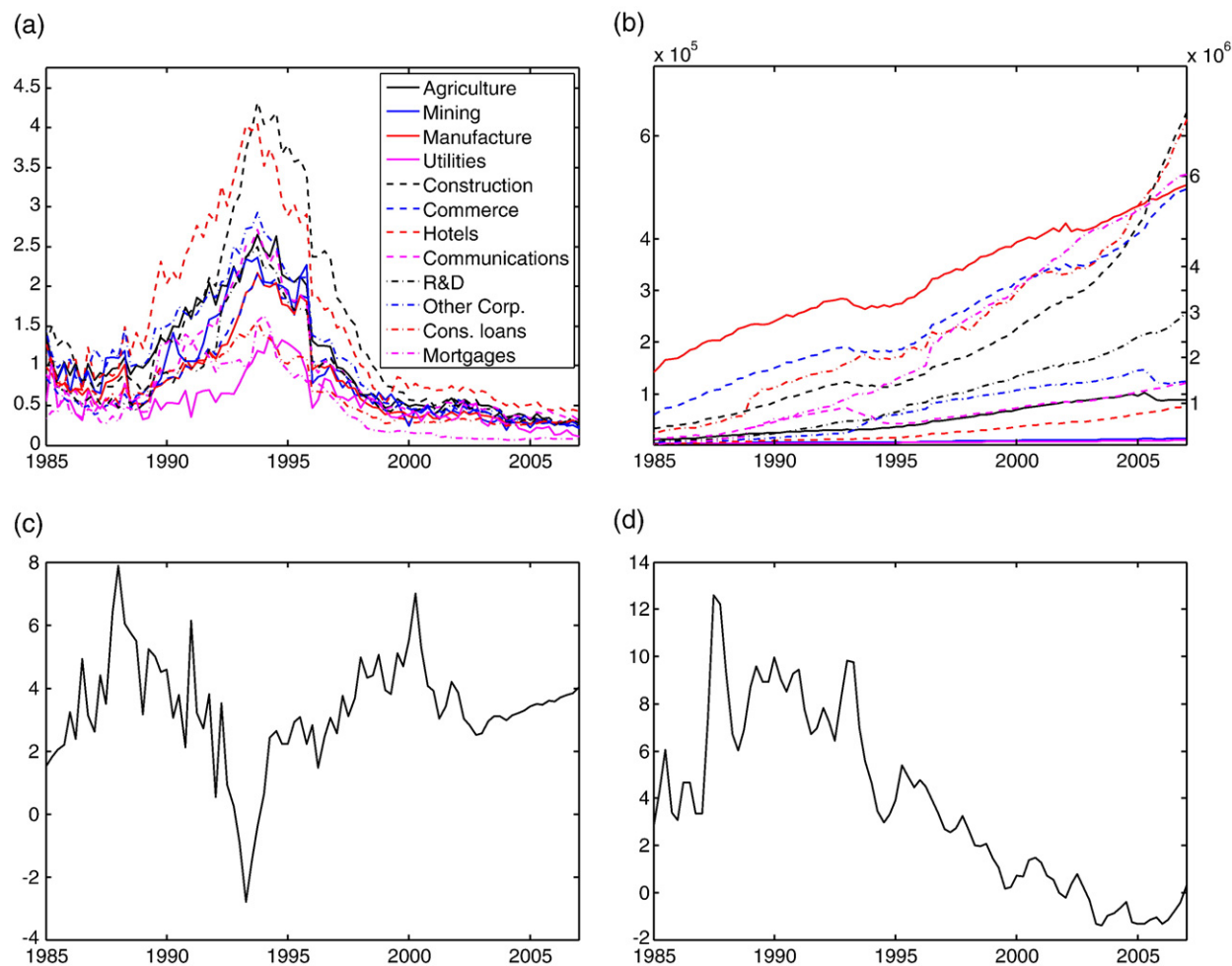
As we have remarked,  $g(S_{kt}|p_{kt}n_{kt}=i, I_{t-s})$  will be either IG or Gamma under our setting if  $s=1$ . Unfortunately, it is extremely difficult to obtain its value for  $s>1$ . Likewise, we cannot compute  $\Pr([p_{kt}n_{kt}]=i|I_{t-s})$  analytically. In consequence, we cannot obtain Eq. (11) in closed form. However, we can easily compute the credit loss distribution by simulation. This technique is also needed in many simpler models, such as CreditMetrics (Gordy, 2000). In this case, though, the IG and the Gamma distributions offer important computational advantages. Thanks to their properties, we do not need to simulate individual exposures at default, but just their sum  $S_{kt}$  for each sector, which will severely speed up the computation of the credit loss distribution. In particular, we carry out the following procedure to simulate one observation of the credit loss distribution. For each quarter of the horizon that we consider, we first obtain draws of the total number of loans and the default rates per sector. Specifically, we use Eqs. (3) and (4), where we sample the idiosyncratic terms from their joint Gaussian distribution, and generate the draws of the observable and latent common factors by means of Eqs. (5) and (6), respectively. In these simulations, we set to zero the unconditional means of the changes of default frequencies, since a positive (negative) intercept would imply that default frequencies would tend to 1(0) in the long run. Finally, given the total number of defaults, we can generate random replications of  $S_{kt}$  and the loss given default from their respective distributions. By repeating this scheme as many times as we choose, we can estimate with arbitrary precision any moment of the loss distribution.

#### 4. Empirical application

We use loan data from the Credit Register of the Bank of Spain. This database records monthly information about all the loans granted by credit institutions in Spain (commercial banks, savings banks, credit cooperatives and credit finance establishments) for a value above 6000 euros. Although the database offers a wider amount of information, we will focus on the particular details directly related to our application (see Jiménez and Saurina, 2004; Jiménez et al., 2006, for a thorough description). In particular, the database reports the amount drawn and available for each loan, and whether its borrower is a household or a company. In the latter case, the specific economic sector to which the borrower belongs is reported as well. There is also information available about the state of the loans. Every new loan is assigned a code which only changes if its situation deteriorates or if it matures. A loan that is expected to fail in the near future is classified as “doubtful”. If the loan eventually defaults, every month the database reports the time elapsed since its default. In particular, we know whether it has been in default from 3 to 6, 6 to 12, 12 to 18, 18 to 21, or more than 21 months.

From the Credit Register, we have obtained quarterly series from 1984.Q4 to 2006.Q4 of sectoral default frequencies ( $p_{kt}$ ), the total number of loans per sector ( $n_{kt}$ ) and the exposures of the defaulting loans. In each quarter, we compute the default rates as the ratio of the number of loans that have been overdue from 3 to 6 months to the total number of loans in each sector. This definition is

<sup>11</sup> The variables to be summed must be iid draws from the same distribution. Thus, it only applies to sums of exposures from the same sector, since parameters of the IG and the Gamma may differ across sectors.



**Fig. 1.** (a) Historical default frequencies in the Spanish economy (%). (b) Historical evolution of the total number of loans in the Spanish loan market. (c) Annual Spanish GDP growth (%). (d) Three-month real interest rates in Spain (%). Notes: (a) and (b) share the same legends. The right scale on the y axis of Fig. (b) corresponds to consumption loans and mortgages, whereas the left axis corresponds to the remaining cases.

consistent with the Basel II framework. Those loans that have been overdue for more than 6 months are left out because they were already considered in one of the previous quarters. Thus, only newly defaulted loans are considered at each period. Additionally, we have also collected the individual exposures of the non-performing loans for every quarter, defined as the amount already drawn from these loans at the moment of default. Most papers usually focus on corporate loans. Typically, this is due to lack of available data on loans to households. However, we believe that loans to households, and specially mortgages, play an important role in the credit loss distribution of banks. In consequence, we consider two categories for households, mortgages and consumption loans, and ten economic sectors for corporates: (1) Agriculture, livestock and fishing; (2) Mining; (3) Manufacture; (4) Utilities; (5) Construction and real estate; (6) Commerce; (7) Hotels and restaurants; (8) Transport, storage and communications; (9) Renting, computer science and R&D. Finally, those companies that cannot be classified in any of the previous sectors are gathered in an additional group denoted as Other Corporates (10). However, we remove from the database all the companies from the financial sector, because of their particular characteristics.

Fig. 1(a) shows the historical evolution of default frequencies. For the sake of comparability, we represent in Fig. 1(c) and (d) the quarterly series of the Spanish GDP annual growth and the 3-month real interest rates, respectively.<sup>12</sup> We can observe a positive trend of default frequencies in all sectors from the end of the 1980s until almost the mid 1990s. This period coincides with a strong recession in the Spanish economy which had its trough in 1993, as we can check in Fig. 1(c). In addition, interest rates also increased from 4% in 1988 to values above 8% in the first half of the 1990's. Loans to construction companies and hotels were more affected than the rest in this recession, with default frequencies peaking at 4%. In contrast, the default frequencies of mortgages reached 1.5% at the worst moment of the recession. From 1995 to the present, economic conditions have steadily improved, except for a brief period from 2000 to 2001. Interest rates have experienced a sharp decline in the last decade due to the convergence and

<sup>12</sup> Following the methodology of Davidson and MacKinnon (1985), we have obtained real interest rates from the nominal rates and expected inflation.

**Table 1**

Model for default frequencies with GDP, interest rates and latent factors

| (a) Explanatory variables |             |                    |                    |                                   |             |             |          |
|---------------------------|-------------|--------------------|--------------------|-----------------------------------|-------------|-------------|----------|
|                           | $GDP_{t-2}$ | $GDP_{t-3}$        | $GDP_{t-4}$        | $INT_{t-2}$                       | $INT_{t-3}$ | $INT_{t-4}$ | $f_{2t}$ |
| Agriculture               | -1.133**    | -1.129**           | -0.432             | -0.281                            | 1.453**     | -0.336      | 3.335**  |
| Mining                    | -1.162      | -1.248             | 0.122              | 0.291                             | 0.316       | -1.094      | 5.791**  |
| Manufacture               | -1.515**    | -1.740**           | -0.862*            | 0.383                             | 0.668       | -0.469      | 4.447**  |
| Utilities                 | -0.097      | 0.087              | -0.494             | 0.073                             | 0.647       | -0.847      | 5.129**  |
| Construction              | -0.958**    | -0.988*            | -0.875**           | 0.702                             | 0.093       | 0.259       | 3.411**  |
| Commerce                  | -1.267**    | -1.213**           | -0.606             | -0.198                            | 0.712       | -0.119      | 4.038**  |
| Hotels                    | -1.304**    | -0.826             | -0.141             | -0.101                            | 1.849**     | -0.348      | 4.038**  |
| Communications            | -0.953**    | -1.053**           | -0.857*            | 0.138                             | 1.125**     | -0.435      | 3.673**  |
| R&D                       | -0.403      | -1.421**           | -1.486**           | 0.156                             | -0.187      | -0.096      | 3.697**  |
| Other Corp.               | -0.331      | -0.888*            | -0.256             | 0.644                             | 0.881*      | -0.242      | 3.191**  |
| Cons. loans               | -0.840**    | -1.026**           | -0.526             | 0.020                             | 0.604       | 0.219       | 3.261**  |
| Mortgages                 | -0.805      | -1.608**           | -1.329**           | 0.364                             | 0.022       | 0.029       | 1.668**  |
| (b) Dynamics              |             |                    |                    |                                   |             |             |          |
|                           | $\alpha$    | $\Delta y_{k,t-1}$ | $\Delta y_{k,t-4}$ | $\text{corr}(u_{1k,t}, u_{2k,t})$ |             |             |          |
| Agriculture               | -0.605      | -0.362**           | 0.215**            | 0.429**                           |             |             |          |
| Mining                    | -1.080      | -0.327**           | -0.074             | 0.017                             |             |             |          |
| Manufacture               | -0.554      | -0.329**           | -0.013             | 0.084                             |             |             |          |
| Utilities                 | -1.122      | -0.377**           | -0.135             | 0.058                             |             |             |          |
| Construction              | -0.368      | -0.079             | 0.176**            | -0.354**                          |             |             |          |
| Commerce                  | -0.459      | -0.237**           | 0.038              | 0.052                             |             |             |          |
| Hotels                    | -0.395      | -0.340**           | -0.003             | 0.145                             |             |             |          |
| Communications            | -0.420      | -0.317**           | 0.120*             | 0.319**                           |             |             |          |
| R&D                       | -0.494      | -0.160**           | 0.070              | -0.116                            |             |             |          |
| Other Corp.               | -0.625      | -0.219**           | 0.141*             | -0.322**                          |             |             |          |
| Cons. loans               | -0.594      | -0.277**           | -0.030             | -0.304**                          |             |             |          |
| Mortgages                 | -0.520      | 0.049              | 0.058              | -0.162                            |             |             |          |

Notes: Two asterisks indicate significance at the 5% level, while one asterisk denotes significance at the 10% level. Prior to estimation, the dependent and the explanatory variables have been multiplied by 100.  $GDP_{t-i}$  and  $INT_{t-i}$  for  $i=2, 3, 4$  denote, respectively, the effect of lagged observations of changes of GDP growth and three-month real interest rates on the dependent variables.  $\alpha$  is the intercept of the VAR model, and the columns labelled  $\Delta y_{k,t-1}$  and  $\Delta y_{k,t-4}$  denote the effect of lagged observations of the dependent variables. " $\text{corr}(u_{1k,t}, u_{2k,t})$ " refers to the correlation between the two idiosyncratic residuals that affect the same sector.

integration in the European Monetary Union, and GDP growth has remained positive and less volatile than in the past (see Martín et al., 2007, for a more detailed analysis). As a consequence, during this expansionary period default frequencies have dropped to the lowest historical values in the sample. Finally, hotels and communications are the two sectors with higher default frequencies at the end of the sample period, while defaults in the construction sector are remarkably low.

Fig. 1(b) shows the quarterly series of the total number of loans in each sector. The loan market size has steadily grown in all sectors during the sample period under analysis. From this impressive growth it is not difficult to conclude that assuming a constant number of loans could yield inaccurate results, even if we only consider a one-year time horizon. In addition, if we take a closer look at this figure, we can see that the rate of growth decreased for almost all sectors in the first half of the previous decade, that is, during the last bust. In consequence, the evolution of these variables seems to be correlated with the economic cycle. However, we need to confirm this conjecture with more formal results.

#### 4.1. A simple model with two macroeconomic factors

We will start with a simple model that only considers two macroeconomic factors: the quarterly change in real GDP growth and the variation of three-month real interest rates.<sup>13</sup> We employ these two factors because they are generally regarded in the literature as the most important macroeconomic determinants of credit risk fluctuations. In addition, in this first set of estimations, we will assume that the parameters of the distribution of the exposures are constant over time.

##### 4.1.1. Default frequency and market size growth

Let us consider the estimation of Eqs. (3) and (4).<sup>14</sup> We will introduce the lags 2, 3 and 4 of our two macroeconomic variables. To save parameters, we do not include the first lag, because we obtain insignificant estimates for this lag once the subsequent 3 lags are considered. This result is due to the definition of default: not meeting the scheduled payments for at least one quarter. Thus, it seems reasonable that we do not obtain significant sensitivities with respect to the first lag of the observable factors. As for the

<sup>13</sup> A similar analysis has been conducted with nominal interest rates yielding similar results, which are available on request.

<sup>14</sup> Prior to estimation, we have conducted a series of unit root tests on the data (Breitung and Pesaran, 2008). Our results have shown us that we need to model default rates and the total number of loans in first differences to ensure their stationarity.

**Table 2**

Model for the growth of the number of loans with GDP, interest rates and latent factors

| (a) Explanatory variables |             |                    |                    |                                   |             |             |          |
|---------------------------|-------------|--------------------|--------------------|-----------------------------------|-------------|-------------|----------|
|                           | $GDP_{t-2}$ | $GDP_{t-3}$        | $GDP_{t-4}$        | $INT_{t-2}$                       | $INT_{t-3}$ | $INT_{t-4}$ | $f_{1t}$ |
| Agriculture               | 0.250       | 0.171              | 0.189              | -0.200                            | 0.059       | -0.078      | 1.258**  |
| Mining                    | 0.197       | -0.249             | 0.038              | -0.056                            | -0.064      | 0.226       | 1.375**  |
| Manufacture               | 0.383**     | 0.062              | 0.120              | -0.072                            | -0.074      | 0.090       | 1.600**  |
| Utilities                 | 0.246       | -0.110             | -0.097             | -0.863**                          | 0.562       | -0.499      | 1.211**  |
| Construction              | 0.321*      | 0.086              | 0.137              | -0.240                            | 0.068       | -0.126      | 1.470**  |
| Commerce                  | 0.463**     | 0.127              | 0.072              | 0.086                             | -0.201      | 0.158       | 1.793**  |
| Hotels                    | 0.210       | -0.070             | 0.063              | 0.023                             | 0.027       | -0.242      | 1.991**  |
| Communications            | 0.126       | 0.537              | 0.424              | 0.621                             | -0.113      | 0.141       | 2.069**  |
| R&D                       | 0.623**     | 0.225              | -0.059             | -0.055                            | -0.096      | -0.201      | 1.591**  |
| Other Corp.               | -0.902**    | -0.805*            | 0.205              | 0.359                             | -0.261      | 0.544       | 1.019**  |
| Cons. loans               | 0.029       | 0.058              | 0.522*             | 0.514                             | 0.311       | 0.042       | 0.781**  |
| Mortgages                 | 0.155       | 0.038              | 0.116              | 0.756**                           | -0.516      | -0.118      | 0.589*   |
| (b) Dynamics              |             |                    |                    |                                   |             |             |          |
|                           | $\alpha$    | $\Delta n_{k,t-1}$ | $\Delta n_{k,t-4}$ | $\text{corr}(u_{1k,t}, u_{2k,t})$ |             |             |          |
| Agriculture               | 1.309**     | 0.308**            | 0.130              | 0.429**                           |             |             |          |
| Mining                    | 0.917**     | 0.293**            | 0.081              | 0.017                             |             |             |          |
| Manufacture               | 0.659**     | 0.374**            | 0.186**            | 0.084                             |             |             |          |
| Utilities                 | 1.199**     | 0.194*             | -0.191*            | 0.058                             |             |             |          |
| Construction              | 1.002**     | 0.575**            | 0.249**            | -0.354**                          |             |             |          |
| Commerce                  | 0.846**     | 0.447**            | 0.289**            | 0.052                             |             |             |          |
| Hotels                    | 1.303**     | 0.286**            | 0.488**            | 0.145                             |             |             |          |
| Communications            | 0.908**     | 0.514**            | 0.252**            | 0.319**                           |             |             |          |
| R&D                       | 1.579**     | 0.314**            | 0.416**            | -0.116                            |             |             |          |
| Other Corp.               | 1.649**     | 0.477**            | 0.094              | -0.322**                          |             |             |          |
| Cons. loans               | 2.465**     | 0.094*             | 0.033              | -0.304**                          |             |             |          |
| Mortgages                 | 2.681**     | -0.023             | 0.235**            | -0.162                            |             |             |          |

Notes: Two asterisks indicate significance at the 5% level, while one asterisk denotes significance at the 10% level. Prior to estimation, the dependent and the explanatory variables have been multiplied by 100.  $GDP_{t-i}$  and  $INT_{t-i}$  for  $i=2, 3, 4$  denote, respectively, the effect of lagged observations of changes of GDP growth and three-month real interest rates on the dependent variables.  $\alpha$  is the intercept of the VAR model, and the columns labelled  $y_{k,t-1}$  and  $y_{k,t-4}$  denote the effect of lagged observations of the dependent variables. “ $\text{corr}(u_{1k,t}, u_{2k,t})$ ” refers to the correlation between the two idiosyncratic residuals that affect the same sector.

autoregressive structure, we consider the effect of the first lag of the dependent variables, as well as a seasonal effect by means of the fourth lag. Finally, we consider three dummies whose values are 1 in 1988.Q1, 1988.Q4 and 1996.Q2, respectively, and zero otherwise.<sup>15</sup> These dummies are intended to capture the effects of historical exogenous changes in the database (Delgado and Saurina, 2004).

The estimates of the default frequency model are shown in Table 1, whereas analogous results for the evolution of the size of the credit portfolio can be found in Table 2. Intuitively, an increase in GDP growth tends to reduce default frequencies and induce an expansion of the loan market. This is why we observe that GDP growth generally has a negative impact on the variation of default frequencies and a positive effect on the growth of the credit market. As Table 1(a) shows, the effect of GDP on default frequencies seems to be important for most sectors, with the first two lags being highly significant in many of them. Nevertheless, mining and utilities react less to the cycle, while some sectors seem to respond more slowly to aggregate shocks. For instance, we only observe a significant effect on R&D and mortgages two quarters after a shock to GDP has occurred. In Table 2(a), we can observe that the effect of GDP on the size of the credit market is smaller, although it is still significant for manufacture, construction, commerce, and R&D.

As for interest rates, higher values generally tend to increase default frequencies, with significant coefficients for agriculture, hotels and communications. However, the overall effect of interest rates increases on the size of the loan industry is less clear. In some cases, they may even strengthen its growth. Nevertheless, it is unclear from a theoretical point of view how interest rates should affect the growth of the number of loans. On the one hand, higher interest rates will reduce the demand of loans. On the other hand, on the supply side banks will have incentives to grant more loans if interest rates rise. In general, though, the effect of interest rates seems to be less significant than the impact of GDP. This may well be due to the fact that, during the period of higher interest rates in our sample, most borrowers preferred fixed to variable interest rates. For instance, in 1992 only 26.11% of the credit granted in Spain was linked to variable interest rates. This proportion has steadily increased as interest rates have fallen, reaching 55.02% in 2000, and 74.47% in 2005. However, the predominant fixed interest rates for most of our sample period have surely weakened the impact of interest rates variations in our model.<sup>16</sup>

<sup>15</sup> The first dummy only affect mortgages, the second dummy affects mortgages and consumption loans, whereas the third dummy affects all sectors.

<sup>16</sup> It might be argued that interest rates could be endogenous when explaining the loan market size. However, the Spanish interest rates have been mainly driven by exogenous factors for most of our sample. From 1989 to 1998, Spain kept a fixed exchange rate with the Deutsche Mark and after 1999 it has been a member of the European Monetary System. In any case, we have reestimated our model without including interest rates in Eq. (3) and obtain very similar results.

**Table 3**  
Dynamics of the factors

|          | Intercept | First lag | Second lag | Conditional covariance matrix |         |          |          |
|----------|-----------|-----------|------------|-------------------------------|---------|----------|----------|
|          |           |           |            | GDP                           | INT     | $f_{1t}$ | $f_{2t}$ |
| GDP      | 0.035     | −0.425**  | −0.056     | 1.259**                       |         |          |          |
| INT      | −0.094    | 0.549**   | −0.511**   | −0.117                        | 0.933** |          |          |
| $f_{1t}$ | 0         | −0.193*   | 0          | 0                             | 0       | 1        |          |
| $f_{2t}$ | 0         | 0.198*    | 0          | 0                             | 0       | −0.473** | 1        |

Notes: Two asterisks indicate significance at the 5% level, while one asterisk denotes significance at the 10% level. Prior to estimation, the dependent and the explanatory variables have been multiplied by 100. GDP and INT denote, respectively, the changes of GDP growth and three-month real interest rates.

**Table 4**  
Model for default frequencies with GDP and interest rates

| (a) Explanatory variables |             |                    |                    |                                   |             |             |          |
|---------------------------|-------------|--------------------|--------------------|-----------------------------------|-------------|-------------|----------|
|                           | $GDP_{t-2}$ | $GDP_{t-3}$        | $GDP_{t-4}$        | $INT_{t-2}$                       | $INT_{t-3}$ | $INT_{t-4}$ | $f_{1t}$ |
| Agriculture               | −1.058**    | −1.105**           | −0.326             | −0.096                            | 1.349**     | −0.067      | 0.000    |
| Mining                    | −0.984      | −1.171             | 0.205              | 0.685                             | 0.251       | −0.949      | 0.000    |
| Manufacture               | −1.509**    | −1.613**           | −0.686             | 0.646                             | 0.681       | −0.430      | 0.000    |
| Utilities                 | −0.076      | 0.071              | −0.394             | 0.451                             | 0.390       | −0.491      | 0.000    |
| Construction              | −0.783*     | −0.712             | −0.770**           | 1.190**                           | −0.308      | 0.593       | 0.000    |
| Commerce                  | −1.203**    | −1.029**           | −0.431             | 0.069                             | 0.702       | −0.073      | 0.000    |
| Hotels                    | −1.273**    | −0.688             | −0.017             | 0.155                             | 1.714**     | −0.156      | 0.000    |
| Communications            | −0.745*     | −0.800             | −0.652             | 0.567                             | 0.999*      | −0.218      | 0.000    |
| R&D                       | −0.207      | −1.364**           | −1.454**           | 0.412                             | −0.428      | 0.178       | 0.000    |
| Other Corp.               | −0.290      | −0.840*            | −0.192             | 0.736                             | 0.766       | −0.013      | 0.000    |
| Cons. loans               | −0.650*     | −0.893**           | −0.418             | 0.308                             | 0.472       | 0.452       | 0.000    |
| Mortgages                 | −0.825      | −1.654**           | −1.440**           | 0.530                             | −0.224      | 0.103       | 0.000    |
| (b) Dynamics              |             |                    |                    |                                   |             |             |          |
|                           | $\alpha$    | $\Delta y_{k,t-1}$ | $\Delta y_{k,t-4}$ | $\text{corr}(u_{1k,t}, u_{2k,t})$ |             |             |          |
| Agriculture               | −0.311      | −0.329**           | 0.467**            | 0.061                             |             |             |          |
| Mining                    | −0.985      | −0.338**           | −0.002             | −0.360**                          |             |             |          |
| Manufacture               | −0.375      | −0.237**           | 0.146              | −0.458**                          |             |             |          |
| Utilities                 | −1.010      | −0.357**           | −0.053             | −0.103                            |             |             |          |
| Construction              | −0.156      | 0.047              | 0.393**            | −0.256**                          |             |             |          |
| Commerce                  | −0.278      | −0.131             | 0.253**            | −0.431**                          |             |             |          |
| Hotels                    | −0.287      | −0.301**           | 0.118              | −0.227**                          |             |             |          |
| Communications            | −0.254      | −0.244**           | 0.382**            | 0.083                             |             |             |          |
| R&D                       | −0.352      | −0.125             | 0.264**            | −0.103                            |             |             |          |
| Other Corp.               | −0.450      | −0.203*            | 0.306**            | −0.242**                          |             |             |          |
| Cons. loans               | −0.405      | −0.239**           | 0.174              | −0.025                            |             |             |          |
| Mortgages                 | −0.553      | 0.034              | 0.105              | −0.141                            |             |             |          |

Notes: Two asterisks indicate significance at the 5% level, while one asterisk denotes significance at the 10% level. Prior to estimation, the dependent and the explanatory variables have been multiplied by 100.  $GDP_{t-i}$  and  $INT_{t-i}$  for  $i=2, 3, 4$  denote, respectively, the effect of lagged observations of changes of GDP growth and three-month real interest rates on the dependent variables.  $\alpha$  is the intercept of the VAR model, and the columns labelled  $\Delta y_{k,t-1}$  and  $\Delta y_{k,t-4}$  denote the effect of lagged observations of the dependent variables. “ $\text{corr}(u_{1k,t}, u_{2k,t})$ ” refers to the correlation between the two idiosyncratic residuals that affect the same sector.

The last column of Tables 1(a) and 2(a) report the loadings of the unobservable factors. Although we consider two latent factors, we have explained in Section 2 that  $f_{2t}$  only affects default frequencies, whereas  $f_{1t}$  exclusively alters the size of the credit portfolio. We obtain significant estimates for both factors in all sectors. In addition, we find a significant correlation of −0.473 between  $f_{1t}$  and  $f_{2t}$  (see Table 3). Thus, a high value of  $f_{2t}$  in a given quarter will induce an increase in default frequencies in all sectors. Moreover, through its negative correlation with  $f_{1t}$ , it will tend to cause a reduction in the growth of the loan market. Likewise, a low (negative) realisation of  $f_{1t}$  would yield a similar effect. Hence,  $f_{1t}$  and  $f_{2t}$  are able to capture a presence of contagion between sectors that the observable factors cannot account for.<sup>17</sup> Table 3 shows the autoregressive structure of the observable and unobservable factors. We can observe that  $f_{2t}$  has a significant first order autocorrelation of 0.198. Hence, the effect of shocks to  $f_{2t}$  will die away slowly. In contrast,  $f_{1t}$  has a significant negative autocorrelation of −0.193, which implies that a shock to this factor will tend to be reverted in the following periods. As for the observable factors, we find a positive (first order) autocorrelation for interest rates, and a negative autocorrelation for changes in GDP growth.

The most relevant remaining parameter estimates can be found in the lower panels of Tables 1 and 2. The first column of Table 2 (b) shows the positive and highly significant intercept terms that we obtain for the market size growth, which are consistent with

<sup>17</sup> Notice that the latent factors are independent from the observable factors by construction.

**Table 5**

Model for the growth of the number of loans with GDP and interest rates

| (a) Explanatory variables |             |                    |                    |                                   |             |             |          |
|---------------------------|-------------|--------------------|--------------------|-----------------------------------|-------------|-------------|----------|
|                           | $GDP_{t-2}$ | $GDP_{t-3}$        | $GDP_{t-4}$        | $INT_{t-2}$                       | $INT_{t-3}$ | $INT_{t-4}$ | $f_{2t}$ |
| Agriculture               | 0.282       | 0.174              | 0.146              | -0.223                            | -0.008      | -0.114      | 0.000    |
| Mining                    | 0.198       | -0.212             | -0.044             | -0.086                            | -0.111      | 0.201       | 0.000    |
| Manufacture               | 0.455**     | 0.166              | 0.095              | -0.155                            | -0.111      | -0.016      | 0.000    |
| Utilities                 | 0.242       | -0.085             | -0.112             | -0.832**                          | 0.486       | -0.471      | 0.000    |
| Construction              | 0.392**     | 0.124              | 0.122              | -0.299                            | 0.017       | -0.243      | 0.000    |
| Commerce                  | 0.514**     | 0.208              | 0.022              | 0.011                             | -0.232      | 0.019       | 0.000    |
| Hotels                    | 0.211       | -0.088             | -0.023             | -0.018                            | 0.004       | -0.347      | 0.000    |
| Communications            | 0.220       | 0.712*             | 0.465              | 0.787*                            | -0.109      | 0.050       | 0.000    |
| R&D                       | 0.794**     | 0.460*             | -0.052             | -0.152                            | -0.045      | -0.415      | 0.000    |
| Other Corp.               | -0.913**    | -0.843*            | 0.152              | 0.328                             | -0.265      | 0.538       | 0.000    |
| Cons. loans               | 0.012       | 0.021              | 0.531*             | 0.505                             | 0.312       | -0.023      | 0.000    |
| Mortgages                 | 0.162       | 0.041              | 0.121              | 0.730**                           | -0.463      | -0.153      | 0.000    |
| (b) Dynamics              |             |                    |                    |                                   |             |             |          |
|                           | $\alpha$    | $\Delta n_{k,t-1}$ | $\Delta n_{k,t-4}$ | $\text{corr}(u_{1k,t}, u_{2k,t})$ |             |             |          |
| Agriculture               | 1.197**     | 0.208*             | 0.293**            | 0.061                             |             |             |          |
| Mining                    | 1.103**     | 0.063              | 0.173*             | -0.360**                          |             |             |          |
| Manufacture               | 0.622**     | 0.159              | 0.413**            | -0.458**                          |             |             |          |
| Utilities                 | 1.332**     | 0.112              | -0.191             | -0.103                            |             |             |          |
| Construction              | 0.791**     | 0.461**            | 0.522**            | -0.256**                          |             |             |          |
| Commerce                  | 0.688**     | 0.261**            | 0.547**            | -0.431**                          |             |             |          |
| Hotels                    | 1.010**     | 0.171*             | 0.643**            | -0.227**                          |             |             |          |
| Communications            | 0.813*      | 0.446**            | 0.410**            | 0.083                             |             |             |          |
| R&D                       | 1.085**     | 0.115              | 0.685**            | -0.103                            |             |             |          |
| Other Corp.               | 1.782**     | 0.443**            | 0.088              | -0.242**                          |             |             |          |
| Cons. loans               | 2.383**     | 0.071              | 0.084              | -0.025                            |             |             |          |
| Mortgages                 | 2.648**     | -0.033             | 0.251**            | -0.141                            |             |             |          |

Notes: Two asterisks indicate significance at the 5% level, while one asterisk denotes significance at the 10% level. Prior to estimation, the dependent and the explanatory variables have been multiplied by 100.  $GDP_{t-i}$  and  $INT_{t-i}$  for  $i=2, 3, 4$  denote, respectively, the effect of lagged observations of changes of GDP growth and three-month real interest rates on the dependent variables.  $\alpha$  is the intercept of the VAR model, and the columns labelled  $y_{k,t-1}$  and  $y_{k,t-4}$  denote the effect of lagged observations of the dependent variables. " $\text{corr}(u_{1k,t}, u_{2k,t})$ " refers to the correlation between the two idiosyncratic residuals that affect the same sector.

the expansion of the loan market already documented in Fig. 1(b). These intercepts are negative but statistically insignificant for default frequencies, as Table 1(b) shows. Finally, we can observe in the last column of the two tables that the correlation between the idiosyncratic terms from the same sector are generally negative in the significant cases. Hence, idiosyncratic shocks that increase the growth of the number of loans in a particular sector tend to be correlated with declines in the rate of defaults from the same sector.

These results can be compared with the estimates reported in Tables 4 and 5, which correspond to a restricted version of our model, where no latent factors are considered. GDP and interest rates have a qualitatively similar impact in this model. However, the absence of latent factors causes an increase in the absolute correlations between the idiosyncratic terms of default frequencies and loan market growth in each sector (see the last column of Tables 4(b) and 5(b)).

**Table 6**

Descriptive statistics of the credit loss distribution: model with GDP, interest rates and latent factors

|                | Expected loss |         |          | VaR (99.9%) |          |          | Unexpected loss |          |          |
|----------------|---------------|---------|----------|-------------|----------|----------|-----------------|----------|----------|
|                | 1 year        | 3 years | 5 years  | 1 year      | 3 years  | 5 years  | 1 year          | 3 years  | 5 years  |
| Agriculture    | 38.32         | 128.39  | 244.97   | 124.45      | 534.22   | 1281.41  | 86.13           | 405.83   | 1036.43  |
| Mining         | 5.65          | 19.41   | 37.26    | 26.04       | 116.48   | 284.98   | 20.39           | 97.07    | 247.72   |
| Manufacture    | 285.39        | 929.76  | 1697.45  | 948.88      | 3863.20  | 8379.99  | 663.49          | 2933.44  | 6682.54  |
| Utilities      | 4.09          | 14.13   | 27.09    | 26.43       | 91.85    | 217.93   | 22.34           | 77.71    | 190.84   |
| Construction   | 318.00        | 1153.53 | 2344.96  | 1051.21     | 5113.96  | 13162.55 | 733.21          | 3960.43  | 10817.59 |
| Commerce       | 189.87        | 638.15  | 1203.09  | 609.49      | 2522.91  | 5661.09  | 419.62          | 1884.76  | 4458.00  |
| Hotels         | 32.10         | 114.78  | 232.83   | 110.14      | 497.27   | 1232.32  | 78.03           | 382.49   | 999.49   |
| Communications | 36.88         | 126.52  | 246.08   | 122.23      | 560.86   | 1399.85  | 85.35           | 434.33   | 1153.78  |
| R&D            | 68.39         | 252.79  | 532.46   | 235.98      | 1167.62  | 3140.44  | 167.59          | 914.82   | 2607.99  |
| Other Corp.    | 33.97         | 121.02  | 245.51   | 111.12      | 536.74   | 1411.08  | 77.14           | 415.72   | 1165.57  |
| Cons. loans    | 408.74        | 1412.72 | 2719.85  | 1692.62     | 6870.98  | 15186.85 | 1283.88         | 5458.26  | 12466.99 |
| Mortgages      | 257.88        | 975.90  | 2116.68  | 1568.66     | 8599.30  | 25027.81 | 1310.78         | 7623.41  | 22911.12 |
| Total          | 1679.29       | 5887.11 | 11648.23 | 3889.04     | 17443.22 | 43715.87 | 2209.75         | 11556.11 | 32067.64 |

Notes: Results in millions of euros. The unexpected loss is defined as the difference between the VaR (99.9%) and the expected loss. Statistics obtained from 1 million simulations of the credit risk model.

**Table 7**

Descriptive statistics of the credit loss distribution: model with GDP and interest rates

|                | Expected loss |         |          | VaR (99.9%) |          |          | Unexpected loss |         |          |
|----------------|---------------|---------|----------|-------------|----------|----------|-----------------|---------|----------|
|                | 1 year        | 3 years | 5 years  | 1 year      | 3 years  | 5 years  | 1 year          | 3 years | 5 years  |
| Agriculture    | 39.11         | 131.01  | 254.02   | 124.82      | 566.39   | 1505.67  | 85.71           | 435.38  | 1251.65  |
| Mining         | 5.81          | 19.59   | 37.21    | 25.68       | 110.27   | 263.80   | 19.87           | 90.68   | 226.59   |
| Manufacture    | 293.13        | 952.26  | 1742.00  | 948.98      | 3944.37  | 8769.62  | 655.85          | 2992.11 | 7027.62  |
| Utilities      | 4.16          | 14.24   | 27.26    | 26.55       | 92.13    | 215.66   | 22.39           | 77.89   | 188.40   |
| Construction   | 335.68        | 1276.94 | 2720.49  | 1092.19     | 6099.12  | 18175.05 | 756.50          | 4822.18 | 15454.56 |
| Commerce       | 194.19        | 649.47  | 1226.39  | 610.49      | 2585.41  | 6025.71  | 416.31          | 1935.93 | 4799.32  |
| Hotels         | 32.65         | 116.01  | 233.56   | 110.08      | 500.78   | 1253.15  | 77.43           | 384.77  | 1019.59  |
| Communications | 36.49         | 123.76  | 246.24   | 120.14      | 604.35   | 1750.34  | 83.65           | 480.59  | 1504.09  |
| R&D            | 69.25         | 255.10  | 543.98   | 234.30      | 1219.38  | 3532.81  | 165.05          | 964.28  | 2988.83  |
| Other Corp.    | 34.49         | 122.97  | 251.52   | 111.14      | 547.53   | 1507.93  | 76.66           | 424.56  | 1256.41  |
| Cons. loans    | 423.79        | 1487.22 | 2890.92  | 1719.56     | 7269.91  | 16734.72 | 1295.77         | 5782.69 | 13843.80 |
| Mortgages      | 259.55        | 983.23  | 2144.15  | 1555.19     | 8743.74  | 25720.14 | 1295.64         | 7760.51 | 23575.99 |
| Total          | 1728.28       | 6131.82 | 12317.74 | 3661.07     | 16058.23 | 41024.64 | 1932.79         | 9926.42 | 28706.91 |

Notes: Results in millions of euros. The unexpected loss is defined as the difference between the VaR (99.9%) and the expected loss. Statistics obtained from 1 million simulations of the credit risk model.

#### 4.1.2. Exposure at default

For each sector, we estimate the parameters of the static specifications of the IG and the Gamma distributions by maximum likelihood. Since we assume that these parameters remain constant over time,<sup>18</sup> we focus on the current situation. Hence, we only use the exposures of the loans that defaulted in 2006 to fit the parameters of these distributions. Prior to estimation, we have adjusted the data for inflationary effects. We have compared the fit of the IG and the Gamma with a Kernel estimate of the empirical density. Except for mortgages, the IG distribution provides a better fit of the right tail in all sectors.<sup>19</sup> In consequence, we will model the exposures of non-performing mortgages with the Gamma distribution and employ the Inverse Gaussian in the remaining cases.

#### 4.1.3. Loss given default

Unfortunately, we do not have data on the individual losses given default of the loans in our database. However, Spanish banks have reported the historical average loss given default for corporate, consumption and mortgage loans to the QIS5.<sup>20</sup> Using this information, we choose the parameters of the Beta distribution so that the mean loss given default is 35% for corporates, 25% for consumption loans and 15% for mortgages. Finally, we choose 20% as the standard deviation in the three cases, which is close to the values obtained by Altman, Resti, and Sironi (2004).

#### 4.1.4. Credit loss distribution

We estimate the credit loss distribution by simulating losses from our model following the procedure described in Section 3. We compute one million simulated losses from our model to ensure the accuracy of our results. We report descriptive statistics of the credit loss distribution in Table 6 for the model with latent factors. Specifically, we focus on the expected loss, the Value at Risk (VaR) at the 99.9% level and the unexpected loss, defined as the difference between the first two measures. As Virolainen (2004) explains, it is important to consider long enough horizons since it is time-consuming to unwind exposures on non-tradable loans or raise new capital to cover up unexpectedly large losses. Hence, we consider horizons of 1, 3 and 5 years.<sup>21</sup> We can see that, due to higher uncertainty, the three measures increase more than proportionately as the horizon increases. In terms of expected losses, consumption loans is the riskiest group for short horizons, followed by construction and manufacture. However, for longer horizons mortgages and specially construction also have high expected losses. These three sectors are also the riskiest ones in terms of unexpected losses, specially for long horizons. Again, the VaR of the construction sector seems to grow relatively more with the horizon than in the other cases. This is due to the strong dependence of this sector on cyclical effects, as we already observed in Tables 1 and 2.

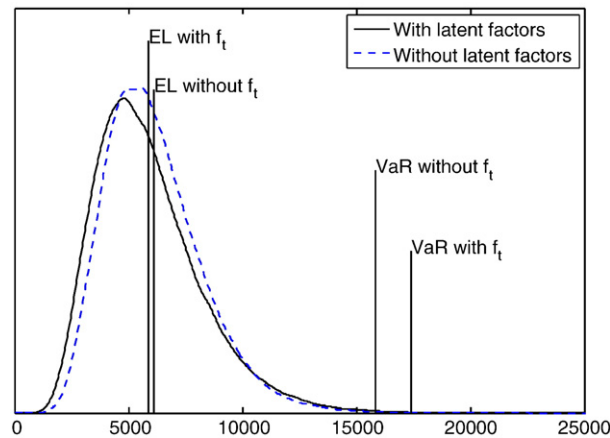
Table 7 reports analogous results for the model without latent factors. The differences between sectors are qualitatively similar in this model. For instance, construction and consumption loans are still the riskiest categories. In addition, if we view each sector

<sup>18</sup> We relax this assumption in Section 4.2.

<sup>19</sup> To save space, we do not report these results. However, they are available on request.

<sup>20</sup> Fifth Quantitative Impact Study of the Basel Committee on Banking Supervision (2006).

<sup>21</sup> These horizons start at the end of December 2006, because we are conditioning on the final date of our sample. For instance, three-year horizon losses add all losses that occur up to three years after the start date.



**Fig. 2.** Density functions of the total credit loss distribution at a three-year horizon for 2006.Q4. Note: the x-axis is expressed in millions of euros. Kernel estimates based on 100,000 simulations.  $f_t$  denotes the use of latent factors.

individually, there are not large quantitative discrepancies between the two models. If anything, it seems that the model without latent factors yields higher sectoral losses. However, as the last row of the table shows, total unexpected losses are much lower in this model, specially for longer horizons. This is due to the fact that we are neglecting contagion effects across sectors when we do not consider the unobservable factors. For example, the unexpected loss at a three year horizon is about 15% larger in the model with latent factors than in the model with only observable explanatory variables. Graphically, we perform a similar comparison in Fig. 2, where we plot the total credit loss densities for the two models. Again, we can observe that the model that allows for

**Table 8**

Model with latent factors, GDP, interest rates, spread and six sectoral effects

|                                          | $GDP_{t-2}$ | $GDP_{t-3}$ | $GDP_{t-4}$ | $INT_{t-2}$ | $INT_{t-3}$ | $INT_{t-4}$ | $SPR_{t-2}$ | $SPR_{t-3}$ | $SPR_{t-4}$ | $SEC_{t-2}$ | $SEC_{t-3}$ | $SEC_{t-4}$ | $f_{2t}$ |
|------------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------|
| <i>(a) Default frequencies</i>           |             |             |             |             |             |             |             |             |             |             |             |             |          |
| Agriculture                              | -0.927**    | -1.098**    | -0.473      | 0.597       | 0.316       | 0.421       | 0.672       | -1.025      | 0.731       | 0.038       | 0.035       | -0.036      | 3.320**  |
| Mining                                   | -0.882      | -0.843      | 0.647       | 0.835       | -0.969      | -1.407      | 0.935       | -2.019      | -0.436      | 0.004       | -0.551      | -0.586*     | 5.121**  |
| Manufacture                              | -1.353**    | -1.458**    | -0.593      | 0.652       | 0.008       | -0.931      | 0.267       | -1.169      | -0.932      | -0.125      | -0.208*     | -0.185*     | 4.029**  |
| Utilities                                | -0.408      | 0.406       | -0.712      | -1.536      | 2.411       | -3.211**    | -1.191      | 1.235       | -2.566**    | -0.142      | 0.191       | -0.313      | 4.918**  |
| Construction                             | -0.794*     | -0.533      | -0.852*     | 0.760       | 0.351       | -0.345      | 0.262       | 0.159       | -0.778      | -0.192*     | -0.003      | -0.075      | 3.160**  |
| Commerce                                 | -1.161**    | -1.199**    | -0.904**    | 0.315       | -0.032      | -0.155      | 0.656       | -0.854      | -0.165      | -0.089      | 0.445*      | 0.073       | 3.856**  |
| Hotels                                   | -1.208**    | -0.506      | -0.331      | 0.233       | 1.824*      | -0.063      | 0.054       | 0.047       | 0.374       | -0.694      | 0.247       | 0.393       | 4.122**  |
| Communications                           | -0.824*     | -1.132**    | -1.130**    | 1.183       | -0.156      | 0.168       | 1.049       | -1.114      | 0.569       | -0.023      | 0.335       | 0.275       | 3.665**  |
| R&D                                      | -0.460      | -1.289**    | -1.329**    | -0.818      | 0.685       | -0.666      | -1.248      | 0.630       | -0.791      | -           | -           | -           | 3.632**  |
| Other Corp.                              | -0.317      | -0.877*     | -0.181      | 0.029       | 1.134       | 0.140       | -1.277*     | 0.120       | 0.265       | -           | -           | -           | 3.270**  |
| Cons. loans                              | -0.857**    | -1.001**    | -0.573      | 0.172       | 0.756       | -0.292      | 0.472       | 0.180       | -0.572      | 0.021       | 0.216       | -0.580      | 3.193**  |
| Mortgages                                | -0.882      | -1.753**    | -1.506**    | 1.781*      | 0.094       | -0.694      | 2.734**     | 0.143       | -0.509      | -0.911      | -0.347      | 0.166       | 1.860**  |
| <i>(b) Growth of the number of loans</i> |             |             |             |             |             |             |             |             |             |             |             |             |          |
| Agriculture                              | 0.187       | 0.175       | 0.199       | -0.194      | 0.390       | -0.336      | 0.191       | 0.369       | -0.197      | 0.028       | 0.023       | 0.017       | 1.246**  |
| Mining                                   | 0.118       | -0.303      | 0.023       | -0.041      | 0.305       | 0.000       | 0.238       | 0.422       | -0.028      | 0.072       | -0.051      | -0.036      | 1.302**  |
| Manufacture                              | 0.284**     | 0.032       | 0.106       | -0.108      | 0.396       | -0.299      | 0.246       | 0.510**     | -0.231      | 0.055*      | -0.038      | -0.013      | 1.516**  |
| Utilities                                | 0.279       | -0.103      | -0.211      | 0.159       | 0.133       | -0.862*     | 1.588**     | -0.353      | -0.427      | 0.076       | 0.034       | -0.011      | 1.095**  |
| Construction                             | 0.214       | 0.029       | 0.111       | -0.253      | 0.386       | -0.483*     | 0.187       | 0.352       | -0.299      | 0.012       | 0.000       | 0.070**     | 1.364**  |
| Commerce                                 | 0.351**     | 0.174       | 0.177       | -0.073      | 0.455       | -0.346      | 0.056       | 0.714**     | -0.441**    | 0.003       | -0.162**    | 0.052       | 1.711**  |
| Hotels                                   | 0.063       | 0.098       | -0.081      | -0.293      | 1.134**     | -1.399**    | 0.226       | 1.073**     | -0.992**    | -0.285      | 0.212       | 0.063       | 1.774**  |
| Communications                           | 0.024       | 0.595       | 0.298       | 1.112*      | -0.434      | -0.311      | 0.918       | -0.307      | -0.574      | -0.156      | 0.125       | 0.523*      | 1.950**  |
| R&D                                      | 0.585**     | 0.238       | -0.085      | 0.062       | 0.359       | -0.426      | 0.345       | 0.632*      | 0.018       | -           | -           | -           | 1.494**  |
| Other Corp.                              | -0.840**    | -0.854*     | 0.078       | 1.334**     | -0.975      | 0.626       | 1.407**     | -0.525      | 0.143       | -           | -           | -           | 1.056**  |
| Cons. loans                              | -0.010      | 0.067       | 0.503*      | 0.551       | 0.527       | -0.191      | 0.221       | 0.257       | -0.186      | 0.010       | 0.009       | -0.041      | 0.720**  |
| Mortgages                                | 0.177       | 0.024       | 0.064       | 0.851*      | -1.343**    | 0.260       | -0.251      | -0.797*     | 0.196       | -0.220      | 0.078       | 0.208       | 0.779**  |

Notes: Two asterisks indicate significance at the 5% level, while one asterisk denotes significance at the 10% level. Prior to estimation, the dependent and the explanatory variables have been multiplied by 100.  $GDP_{t-i}$ ,  $INT_{t-i}$ ,  $SPR_{t-i}$  for  $i=2, 3, 4$  denote, respectively, the effect of lagged observations of GDP growth, the variation of three-month real interest rates, and the spread between six-year and three-month interest rates on the dependent variables. Except for R&D and Other Corp., each sector is additionally allowed to depend on an additional sectoral variable, whose effects are reported in the columns  $SEC_{t-i}$ . SEC denotes gross value added by sector for corporates and the unemployment rate for consumption loans and mortgages.

**Table 9**

Dynamics of the factors: model with latent factors, GDP, interest rates, spread and six sectoral effects

|                             | Intercept | First lag | Second lag |
|-----------------------------|-----------|-----------|------------|
| GDP                         | 0.029     | −0.430**  | 0.017      |
| INT                         | −0.096    | 0.534**   | −0.559**   |
| SPR                         | 0.018     | −0.068    | −0.165*    |
| GVA <sub>Agriculture</sub>  | 0.290     | 0.161*    | 0.057      |
| GVA <sub>Industry</sub>     | 0.094     | −0.214**  | −0.030     |
| GVA <sub>Energy</sub>       | 0.077     | 0.491**   | 0.145      |
| GVA <sub>Construction</sub> | 0.306     | 0.154*    | −0.076     |
| GVA <sub>Services</sub>     | 0.058     | −0.281**  | −0.052     |
| Unemployment                | −0.016    | 0.255**   | 0.124      |
| $f_{1t}$                    | 0.000     | −0.291**  | 0.000      |
| $f_{2t}$                    | 0.000     | 0.136     | 0.000      |

|                             | GDP     | INT     | SPR     | GVA <sub>Agr.</sub> | GVA <sub>Ind.</sub> | GVA <sub>Ene.</sub> | GVA <sub>Con.</sub> | GVA <sub>Ser.</sub> | UNP   | $f_{1t}$ | $f_{2t}$ |
|-----------------------------|---------|---------|---------|---------------------|---------------------|---------------------|---------------------|---------------------|-------|----------|----------|
| GDP                         | 1.268** |         |         |                     |                     |                     |                     |                     |       |          |          |
| INT                         | −0.105  | 0.935** |         |                     |                     |                     |                     |                     |       |          |          |
| SPR                         | 0.262*  | 0.135   | 1.367** |                     |                     |                     |                     |                     |       |          |          |
| GVA <sub>Agriculture</sub>  | 1.038   | 0.430   | 0.217   | 32.089**            |                     |                     |                     |                     |       |          |          |
| GVA <sub>Industry</sub>     | 0.502   | −0.283  | 0.629*  | −9.211**            | 8.087**             |                     |                     |                     |       |          |          |
| GVA <sub>Energy</sub>       | −0.376  | −0.675* | 1.327** | −0.167              | 2.436**             |                     |                     |                     |       |          |          |
| GVA <sub>Construction</sub> | 0.196   | −0.471  | 0.638   | −4.605**            | 3.708**             | 5.285**             | 12.588**            |                     |       |          |          |
| GVA <sub>Services</sub>     | 0.103   | 0.009   | 0.325** | 0.128               | 0.897**             | 1.465**             | 1.782**             | 1.617**             |       |          |          |
| Unemployment                | −0.095  | 0.088   | −0.048  | 0.323               | −0.246              | 0.033               | −0.373              | −0.058              | 0.361 |          |          |
| $f_{1t}$                    | 0.000   | 0.000   | 0.000   | 0.000               | 0.000               | 0.000               | 0.000               | 0.000               | 0.000 | 1.000    |          |
| $f_{2t}$                    | 0.000   | 0.000   | 0.000   | 0.000               | 0.000               | 0.000               | 0.000               | 0.000               | 0.000 | −0.468** | 1.000    |

Notes: Two asterisks indicate significance at the 5% level, while one asterisk denotes significance at the 10% level. GDP, INT, SPR and GVA denote, respectively, GDP growth, the variation of three-month real interest rates, the spread between six-year and three-month interest rates, and gross value added.

unobservable factors has much fatter tails, but a fairly similar expected loss. From a regulatory perspective, these higher unexpected losses could have an important impact on the capital to be kept by financial institutions.

#### 4.2. Extensions and robustness checks

##### 4.2.1. Augmented set of explanatory variables

To begin with, we determine whether we are still able to identify contagion through latent factors when we consider a richer set of observable explanatory variables. Specifically, we consider, as an additional common factor, the spread between three-month and six-year interest rates. This variable, related to the slope of the term structure of interest rates, will be allowed to affect all sectors. Moreover, we consider six additional sector-specific variables that will only have an impact on those sectors that are more related to these characteristics. In particular, we allow the change in the unemployment rate to affect consumption loans and mortgages; gross value added of market services will affect communications, hotels and commerce; gross value added of industry will affect manufacture and mining; and the gross value added series of agriculture, energy and construction will affect agriculture, utilities and construction, respectively. The coefficients obtained with this specification are displayed in Tables 8 and 9. We can observe some significant values for the impact of the spread variable, specially in the evolution of the growth of the number of loans. Specifically, a steepening of the term structure seems to induce an expansion of the number of loans in some sectors. Unfortunately, at least in terms of statistical significance, most of the sectoral factors yield somewhat unsatisfactory results. Nevertheless, in spite of the additional characteristics, we still obtain highly significant factor loadings for the unobservable effects.

##### 4.2.2. Fit of empirical correlations

We now compare how the three different specifications that we consider fit the empirical correlations between default frequencies.<sup>22</sup> This can be interpreted as a specification test of our diagonal VAR model. To do so, we compute the fitted residuals of the default frequencies in Eq. (4) for the three cases. That is, we compute  $\varepsilon_{kt}(\hat{\theta}_T) = \Delta y_{kt} - E(\Delta y_{kt-1} | I_{t-1}; \hat{\theta}_T)$  for  $k = 1, \dots, K$ , where the

<sup>22</sup> For the sake of brevity, we focus only on default frequencies. However, we have obtained similar results with the residuals of the equation for the number of loans, which are available upon request.

**Table 10**

P-values of specification tests of the correlation matrix of default frequencies

|                                                                                     |    | 1    | 2    | 3    | 4    | 5    | 6    | 7    | 8    | 9    | 10   | 11   |
|-------------------------------------------------------------------------------------|----|------|------|------|------|------|------|------|------|------|------|------|
| (a) Model with GDP and interest rates                                               |    |      |      |      |      |      |      |      |      |      |      |      |
| Agriculture                                                                         | 1  |      |      |      |      |      |      |      |      |      |      |      |
| Mining                                                                              | 2  | 0.00 |      |      |      |      |      |      |      |      |      |      |
| Manufacture                                                                         | 3  | 0.00 | 0.00 |      |      |      |      |      |      |      |      |      |
| Utilities                                                                           | 4  | 0.00 | 0.00 | 0.00 |      |      |      |      |      |      |      |      |
| Construction                                                                        | 5  | 0.00 | 0.00 | 0.00 | 0.00 |      |      |      |      |      |      |      |
| Commerce                                                                            | 6  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |      |      |      |      |      |      |
| Hotels                                                                              | 7  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |      |      |      |      |      |
| Communications                                                                      | 8  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |      |      |      |      |
| R&D                                                                                 | 9  | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |      |      |      |
| Other Corp.                                                                         | 10 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |      |      |
| Cons. loans                                                                         | 11 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |      |
| Mortgages                                                                           | 12 | 0.03 | 0.17 | 0.06 | 0.07 | 0.01 | 0.11 | 0.28 | 0.11 | 0.01 | 0.00 | 0.00 |
| (b) Model with GDP, Interest rates and latent factors                               |    |      |      |      |      |      |      |      |      |      |      |      |
| Agriculture                                                                         | 1  |      |      |      |      |      |      |      |      |      |      |      |
| Mining                                                                              | 2  | 0.30 |      |      |      |      |      |      |      |      |      |      |
| Manufacture                                                                         | 3  | 0.67 | 0.03 |      |      |      |      |      |      |      |      |      |
| Utilities                                                                           | 4  | 0.85 | 0.74 | 0.89 |      |      |      |      |      |      |      |      |
| Construction                                                                        | 5  | 0.76 | 0.24 | 0.57 | 0.14 |      |      |      |      |      |      |      |
| Commerce                                                                            | 6  | 0.67 | 0.95 | 0.69 | 0.59 | 0.36 |      |      |      |      |      |      |
| Hotels                                                                              | 7  | 0.43 | 0.27 | 0.50 | 0.38 | 0.72 | 0.99 |      |      |      |      |      |
| Communications                                                                      | 8  | 0.67 | 0.52 | 0.88 | 0.93 | 0.44 | 0.99 | 0.72 |      |      |      |      |
| R&D                                                                                 | 9  | 0.44 | 0.15 | 0.15 | 0.09 | 0.40 | 0.35 | 0.94 | 0.51 |      |      |      |
| Other Corp.                                                                         | 10 | 0.76 | 0.71 | 0.57 | 0.13 | 0.27 | 0.41 | 0.77 | 0.35 | 0.00 |      |      |
| Cons. loans                                                                         | 11 | 0.39 | 0.34 | 0.20 | 0.92 | 0.52 | 0.28 | 0.64 | 0.25 | 0.24 | 0.78 |      |
| Mortgages                                                                           | 12 | 0.73 | 0.72 | 0.60 | 0.51 | 0.43 | 0.51 | 0.58 | 0.62 | 0.39 | 0.40 | 0.18 |
| (c) Model with GDP, Interest rates, spread, six sectoral effects and latent factors |    |      |      |      |      |      |      |      |      |      |      |      |
| Agriculture                                                                         | 1  |      |      |      |      |      |      |      |      |      |      |      |
| Mining                                                                              | 2  | 0.33 |      |      |      |      |      |      |      |      |      |      |
| Manufacture                                                                         | 3  | 0.88 | 0.06 |      |      |      |      |      |      |      |      |      |
| Utilities                                                                           | 4  | 0.62 | 0.85 | 0.94 |      |      |      |      |      |      |      |      |
| Construction                                                                        | 5  | 0.75 | 0.16 | 0.44 | 0.29 |      |      |      |      |      |      |      |
| Commerce                                                                            | 6  | 0.91 | 0.94 | 0.60 | 0.98 | 0.71 |      |      |      |      |      |      |
| Hotels                                                                              | 7  | 0.73 | 0.41 | 0.55 | 0.65 | 0.83 | 0.90 |      |      |      |      |      |
| Communications                                                                      | 8  | 0.74 | 0.57 | 0.87 | 0.87 | 0.53 | 0.94 | 0.82 |      |      |      |      |
| R&D                                                                                 | 9  | 0.39 | 0.40 | 0.22 | 0.34 | 0.59 | 0.37 | 0.84 | 0.73 |      |      |      |
| Other Corp.                                                                         | 10 | 0.65 | 0.93 | 0.69 | 0.55 | 0.53 | 0.44 | 0.53 | 0.46 | 0.10 |      |      |
| Cons. loans                                                                         | 11 | 0.26 | 0.41 | 0.22 | 0.53 | 0.36 | 0.32 | 0.63 | 0.33 | 0.45 | 0.92 |      |
| Mortgages                                                                           | 12 | 0.67 | 0.68 | 0.80 | 0.19 | 0.34 | 0.43 | 0.63 | 0.41 | 0.11 | 0.15 | 0.24 |

Notes: In each cell the null hypothesis is that the empirical correlation between the corresponding sectoral default frequencies equals the one hypothesised by the model. The *p*-values below 5% are expressed in bold.

expectation is based on the information known at time  $t-1$  and the maximum likelihood estimates of the parameters, denoted by the vector  $\hat{\theta}_T$ . The specification that does not include latent factors assumes that these fitted residuals are uncorrelated because in this case intersectoral correlations are only captured by the observable common characteristics, which are part of the information set  $I_{t-1}$ . In contrast, the model with latent factors introduces a factorial structure for these correlations:  $\text{cov}(\varepsilon_{it}(\hat{\theta}_T), \varepsilon_{jt}(\hat{\theta}_T)) = \beta_{2,ij} \beta_{2,j}$ . We test in Table 10 whether the empirical correlations of the fitted residuals are equal to those hypothesised by each of these specifications. We can observe in Panel (a) that most correlations are not adequately captured when latent factors are neglected. In

**Table 11**

Kolmogorov specification tests of the out-of-sample distribution of the standardised fitted residuals of the model of default frequencies and number of loans

| Factors                   | Kolmogorov test | <i>P</i> -value |
|---------------------------|-----------------|-----------------|
| GDP, INT                  | 0.103           | 0.004           |
| GDP, INT, $f_t$           | 0.051           | 0.446           |
| GDP, INT, SPR, SEC, $f_t$ | 0.046           | 0.573           |

Notes: The model has been estimated with data from 1984.Q4 to 2003.Q4. The test studies whether the orthogonalised residuals from 2004.Q1 to 2006.Q4, a total number of 288 values, are independent standard normal. INT, SPR and SEC denote, respectively, real interest rates, interest rate effects and sectoral factors.

**Table 12**

Effect of macroeconomic factors on the expected exposures at default

|                | Mean (2006.Q4) | $\eta_k$ | $GDP_{t-1}$ | $INT_{t-1}$ |
|----------------|----------------|----------|-------------|-------------|
| Agriculture    | 0.107          | –0.002   | –0.054**    | 0.131**     |
| Mining         | 0.089          | –0.018** | –0.011      | 0.059*      |
| Manufacture    | 0.096          | –0.010** | –0.029**    | 0.041**     |
| Utilities      | 0.178          | 0.028    | –0.150**    | –0.218**    |
| Construction   | 0.092          | –0.021** | –0.076**    | 0.051**     |
| Commerce       | 0.090          | –0.007** | –0.043**    | 0.024**     |
| Hotels         | 0.062          | –0.023** | –0.115**    | –0.026*     |
| Communications | 0.054          | –0.018** | –0.061**    | –0.021**    |
| R&D            | 0.057          | –0.014** | –0.111**    | 0.002       |
| Other Corp.    | 0.094          | –0.015** | –0.029**    | –0.002      |
| Cons. loans    | 0.016          | –0.018** | 0.017**     | 0.018**     |
| Mortgages      | 0.062          | 0.004**  | –0.042**    | 0.022**     |

Notes: Two asterisks indicate significance at the 5% level. Means in millions of euros. GDP and INT denote, respectively, GDP growth and the variation of three-month real interest rates. Data sample for the estimation: 1989.Q4–2006.Q4.

contrast, Panels (b) and (c) show that incorporating unobservable effects yields a very accurate fit of the empirical residual correlations. Although these results show the good in-sample performance of our model, we are also interested in assessing its out of sample reliability. Therefore, we reestimate the three specifications of our diagonal VAR model using only data up to 2003.Q4 and consider the out-of-sample period 2004.Q1–2006.Q4. With these estimates, we again compute the fitted residuals of Eq. (4), but in this case we will also consider those of Eq. (3). We could use these residuals to compute tests analogous to those of Table 10. However, since we only have 12 periods, these tests will have very little power. Thus, we prefer to follow a different approach in this case. In particular, we standardise the residuals with the inverse of the Cholesky factorisation of their hypothesised covariance matrices under each specification. The resulting values should be *iid* standard normal under the correct specification. We check this hypothesis in Table 11 by means of a Kolmogorov test. This table shows that the null can be easily rejected when we do not consider latent factors, but it can no longer be rejected once these factors are included. Hence, this result confirms the out-of-sample stability of our model.

#### 4.2.3. Specification of exposures at default and dynamic parametrisation

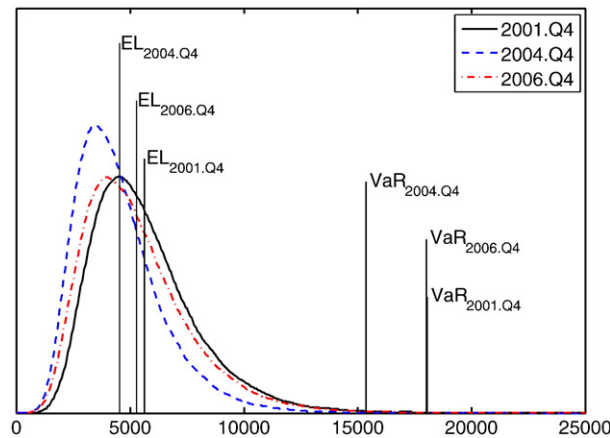
We have checked that if we reestimate the loss distribution for 2006.Q4 using the empirical distribution of the exposures at default instead of the IG and the Gamma, we obtain fairly close results. The expected loss at a three-year horizon only changes by 0.23%. And although discrepancies are higher at the tails, the VaR (99.9%) only changes by 2.9%. Nevertheless, using empirical exposures is much more burdensome from a computational point of view.<sup>23</sup> In addition, thanks to our parametric approach we can explore the linkages between aggregate macroeconomic shocks and the distribution of exposures at default. In particular, we have estimated by maximum likelihood the parameters of the IG distribution, substituting (8) for  $\mu_k$  in (9).<sup>24</sup> For the sake of parsimony, we will only consider the effect of the innovations to changes in GDP growth and real interest rate variations.

The maximum likelihood estimates are displayed in Table 12. As expected, the estimated means at the end of our sample period, displayed in the first column of Table 12, reflect the differences between the loan sizes across sectors. Specifically, loans to households, either mortgages or consumption loans, are characterised by small average exposures when compared to the much larger sizes of loans to corporates. As for corporate loans, the more capital intensive sectors have larger mean exposures. For instance, utilities is a sector with relatively few but very large loans. We can also observe in the second column that the time trend coefficients are generally negative though small in magnitude. In the third column, we can observe that GDP generally has a negative and significant effect. In consequence, higher GDP growth will tend to reduce the magnitude of exposures at default on average. Conversely, these exposures will be higher during economic downturns. In contrast, we generally obtain positive coefficients for interest rates. Hence, higher interest rates tend to increase the means of the exposures. These results are consistent with the use of credit lines as a liquidity management tool by firms, as Jiménez, Lopez, and Saurina (2008) show. In this sense, a higher usage rate of credit lines during recessions would induce larger exposures at default in these periods. Moreover, the observed dependence of exposures on the business cycle can reinforce the pro-cyclicality of the Basel II framework. The impact of Basel II on pro-cyclicality has been extensively debated in the literature.<sup>25</sup> The main conclusion is that the minimum capital requirements computed under the Internal Ratings Based (IRB) approach will be more risk-sensitive under Basel II, increasing during recessions and falling as the economy enters expansions. Thus, this will make the lending decisions of banks more pro-cyclical, which, in turn, will amplify the economic cycle. In this sense,

<sup>23</sup> Using the empirical distribution of exposures, it took about 17 h to obtain 100,000 simulations in a MS Windows PC node with a 2.8 GHz processor. The same simulations can be carried out in about 10 min using the IG and the Gamma to parametrise the distribution of exposures at default.

<sup>24</sup> Although we have also estimated an analogous model with the Gamma distribution, we do not report the results for this model due to its poorer empirical fit.

<sup>25</sup> See for instance (Goodhart, 2005; Goodhart and Taylor, 2005; Gordy and Howels, 2006; Kashyap and Stein, 2004; Ayuso et al. 2004).



**Fig. 3.** Evolution of the density function of the total credit loss distribution at a three-year horizon. Dynamic model for Exposures at Default. Note: the x-axis is expressed in millions of euros. Kernel estimates based on 100,000 simulations. The amount of total credit granted by each group is approximately the same.

our results support the concerns of this literature about the strong relationship between economic cycles and credit risk. However, the global impact of Basel II on the financial stability of the banking system is an issue beyond the scope of this paper.

One of the most interesting advantages of our dynamic model for exposures at default is that it can be easily combined with the remaining components of our framework to assess the time evolution of the loss distribution. In this sense, Fig. 3 shows that losses seemed to be smaller in 2004.Q4 than in 2001.Q4, but they have increased at the end of the sample period.

#### 4.3. Stress tests

Stress testing is one of the most natural applications of our model. We illustrate this feature by assessing the consequences of a strong shock to either GDP or interest rates. We follow the standard practice in stress testing exercises and introduce artificial shocks in the vector of innovations of the factors (see Eq. (5)). In particular, we stress our model with a 3-standard deviation shock that occurs in the first quarter of the period under study. We consider separate shocks to each of the two macroeconomic factors that we stress. The GDP shock will be negative, whereas the interest rate shock will be positive. Thus, these tests are designed to induce a recession in both cases.

As in the previous sections, we will start with our baseline model, in which GDP and interest rates are the only observable characteristics. We report in Table 13 the percentage change in the expected loss and the VaR caused by these shocks. The effect of the GDP shock is similar for most sectors, although it is relatively larger for manufacture, construction and mortgages, and smaller for utilities. In contrast, due to its poorer explanatory power, the interest rate shock causes more

**Table 13**

Changes in the credit loss distribution caused by macroeconomic stress tests (3 standard-deviation shocks): model with GDP, interest rates and latent factors

|                | GDP shock     |         |         |             |         |         | Interest rate shock |         |         |             |         |         |
|----------------|---------------|---------|---------|-------------|---------|---------|---------------------|---------|---------|-------------|---------|---------|
|                | Expected loss |         |         | VaR (99.9%) |         |         | Expected loss       |         |         | VaR (99.9%) |         |         |
|                | 1 year        | 3 years | 5 years | 1 year      | 3 years | 5 years | 1 year              | 3 years | 5 years | 1 year      | 3 years | 5 years |
| Agriculture    | 7             | 13      | 15      | 7           | 12      | 13      | 2                   | 5       | 5       | 2           | 5       | 4       |
| Mining         | 8             | 10      | 10      | 7           | 10      | 10      | 2                   | -2      | -2      | 2           | -1      | -2      |
| Manufacture    | 10            | 17      | 18      | 10          | 15      | 17      | 3                   | 3       | 3       | 3           | 4       | 4       |
| Utilities      | 0             | 2       | 2       | 0           | 2       | 2       | 1                   | -2      | -3      | 1           | -1      | -2      |
| Construction   | 6             | 16      | 17      | 6           | 14      | 16      | 4                   | 7       | 7       | 4           | 6       | 7       |
| Commerce       | 7             | 13      | 14      | 8           | 13      | 13      | 1                   | 3       | 3       | 1           | 3       | 2       |
| Hotels         | 7             | 10      | 10      | 7           | 10      | 10      | 4                   | 7       | 7       | 5           | 6       | 6       |
| Communications | 6             | 10      | 11      | 6           | 10      | 10      | 5                   | 10      | 11      | 5           | 9       | 12      |
| R&D            | 4             | 14      | 16      | 4           | 14      | 13      | 0                   | -2      | -3      | 0           | -3      | -3      |
| Other Corp.    | 7             | 16      | 18      | 8           | 16      | 18      | 6                   | 13      | 15      | 7           | 13      | 15      |
| Cons. loans    | 6             | 11      | 11      | 6           | 10      | 10      | 3                   | 8       | 8       | 3           | 8       | 8       |
| Mortgages      | 10            | 29      | 32      | 9           | 28      | 30      | 4                   | 5       | 5       | 3           | 4       | 5       |
| Total          | 7             | 16      | 18      | 7           | 18      | 21      | 3                   | 5       | 6       | 3           | 5       | 5       |

Notes: Percentage changes with respect to the normal scenario. The unexpected loss is defined as the difference between the VaR (99.9%) and the expected loss. Statistics obtained from 1 million simulations of the credit risk model. GDP is stressed with a negative 3 standard deviation shock, whereas interest rates are stressed with a positive shock of the same magnitude.

**Table 14**  
Comparison of credit loss distributions

|                                               | (1)    | (2)    | (3)     |
|-----------------------------------------------|--------|--------|---------|
| Characteristics                               |        |        |         |
| Included factors                              |        |        |         |
| GDP, interest rates                           | ✓      | ✓      | ✓       |
| Spread, GVA's, unemployment                   |        | ✓      |         |
| Model of the distribution of exposures        | Static | Static | Dynamic |
| Normal scenario                               |        |        |         |
| Expected loss                                 |        |        |         |
| 1 year                                        | 1679   | 1671   | 1486    |
| 3 years                                       | 5887   | 5769   | 5288    |
| 5 years                                       | 11648  | 11335  | 10647   |
| VaR (99.9%)                                   |        |        |         |
| 1 year                                        | 3889   | 3821   | 3501    |
| 3 years                                       | 17443  | 16693  | 17811   |
| 5 years                                       | 43716  | 40708  | 50076   |
| Change due to −3 s.d. GDP shock (%)           |        |        |         |
| Expected loss                                 |        |        |         |
| 1 year                                        | 7      | 6      | 20      |
| 3 years                                       | 16     | 16     | 32      |
| 5 years                                       | 18     | 18     | 35      |
| VaR (99.9%)                                   |        |        |         |
| 1 year                                        | 7      | 7      | 17      |
| 3 years                                       | 18     | 17     | 33      |
| 5 years                                       | 21     | 20     | 37      |
| Change due to +3 s.d. Interest rate shock (%) |        |        |         |
| Expected loss                                 |        |        |         |
| 1 year                                        | 3      | 6      | 10      |
| 3 years                                       | 5      | 6      | 14      |
| 5 years                                       | 6      | 6      | 15      |
| VaR (99.9%)                                   |        |        |         |
| 1 year                                        | 3      | 7      | 10      |
| 3 years                                       | 5      | 7      | 14      |
| 5 years                                       | 5      | 7      | 15      |

Notes: Results in millions of euros. “Spread” denotes the difference between six-year and three-month interest rates. “GVA's” denotes gross value added factors, namely: agriculture, industry, energy, construction and market services. Statistics obtained from 1 million simulations of the credit risk model. All models include latent factors.

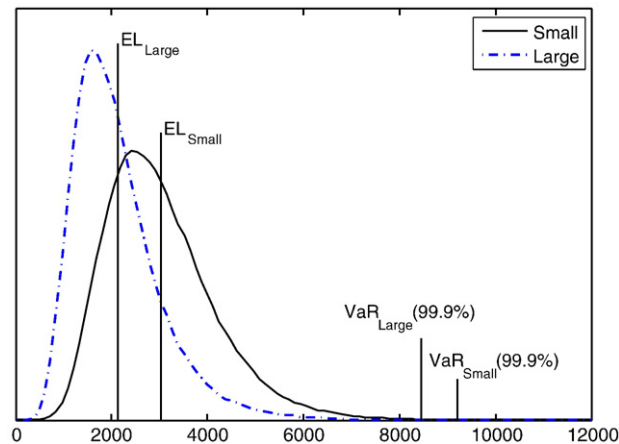
heterogeneous responses. We compare in Table 14 these results with the ones obtained from our two extensions. In the first extension we assess the effect of including the augmented set of macroeconomic factors, while in the second one we analyse the impact of modelling the dynamics of the mean of the exposures at default. In both cases, we allow for the presence of latent factors, although in the latter extension we only consider our specification with GDP and interest rates. In addition, we assume that the unconditional means of the exposures at default will remain constant over time.<sup>26</sup> The two models that use a static distribution for exposures at default yield fairly close results. Indeed, both seem to respond more to a GDP shock than to an interest rate shock. For example, at a three-year horizon, the expected loss and the value at risk increase by 17% under the GDP shock, but only by 5–7% under the interest rate shock. This result is a direct consequence of the much higher explanatory power of GDP.

In contrast, we find larger effects when we allow for time varying means of exposures at default. Although the expected loss and the VaR under normal conditions are similar for short horizons, we now obtain fatter tails at the five-year horizon, where VaR reaches 50 billion euros. More importantly, we find a higher sensitivity to the GDP and interest rate shocks, where VaR increases about twice as much as in the model with static exposures at default. These larger losses are mainly due to two sources. Firstly, loans with larger exposures at default may become riskier as the economy worsens, whereas in the previous models their risk remained unaltered. Secondly, we have introduced correlation between default frequencies and exposures at default, since both of them are influenced by the same macroeconomic factors. For instance, increments in default frequencies due to a lower GDP growth are reinforced with larger exposures at default. In consequence, the overall effect is fatter tails and a greater sensitivity to stress tests of the same magnitude.

#### 4.4. The loss distribution of specific institutions

Up to this point, we have focused on the analysis of the aggregate loss distribution because we believe that it is one of the main determinants of the financial stability of a banking system. However, our approach can also be employed as an off-site supervisory

<sup>26</sup> Hence, we directly simulate from Eq. (8), by imposing  $\eta_k=0$ , because we do not expect that the downward trend documented in Table 12 will persist in the future.



**Fig. 4.** Density functions of the aggregate credit loss distribution of small and large banks at a three-year horizon for 2006.Q4. Note: the x-axis is expressed in millions of euros. Kernel estimates based on 100,000 simulations. The amount of total credit granted by each group is approximately the same.

tool to assess the risk of specific groups of institutions or even individual banks. In this sense, the only restriction is data availability. To illustrate this potential application, we divide the banks that operate in Spain in two categories as a function of the size of their loan portfolios. Thus, we compare small and large institutions. These groups have been designed so that each of them accumulates approximately half the total amount of credit in the economy. For instance, the total volume of credit in 2006.Q4 was 63 billion euros for the group of small banks and 70 billion euros for large banks. Hence, the group that experiences larger losses will also be the riskiest one.

We carry out separate estimations of our model for the two groups. To do so, we have obtained the time series of default frequencies, number of loans per sector and individual exposures at default for each of these groups. For the sake of brevity, we will only report the final loss distributions for 2006.Q4, which are shown in Fig. 4. Interestingly, the smaller institutions are the riskiest ones at the end of our sample period, both in terms of the Expected Loss and the VaR. This result is mainly due to the higher default frequencies that the smaller banks have experienced during the last years for most sectors.

## 5. Conclusions

We develop a flexible model to estimate the credit loss distribution of the loans portfolio from a banking system. We classify loans in groups of similar characteristics, and decompose their loss function in terms of their default frequencies, the individual exposures at default, the losses given default and the number of loans per sector. From our point of view, the time variability in the number of loans and the heterogeneity of exposures at default has generally been overlooked. In this sense, we propose a joint dynamic model for default frequencies and the growth of the credit market as a function of macroeconomic variables and latent factors. Latent factors, which are also a distinguishing feature of our approach, capture contagion between sectors that is not explained by the observable macroeconomic conditions. As for exposures at default, we model their densities with the Gamma and the Inverse Gaussian distributions, and propose a dynamic parametrisation to account for their dependence on the cycle. Finally, we model the loss given default with a Beta distribution.

We apply our framework to estimate the loss distribution of the total credit portfolio of Spanish banks. We have quarterly information from the Spanish Credit Register about every loan granted in Spain with an exposure above 6000 euros, which virtually comprises the whole Spanish loan market. Corporate loans are distributed in 10 sectors, while consumption loans and mortgages are included as additional categories. In this setting, we use changes in GDP growth and three-month real interest rates as our macroeconomic explanatory variables. We model exposures at default with the Inverse Gaussian distribution in all groups, except for mortgages, where we employ the Gamma because of its better fit. We estimate the parameters by maximum likelihood and obtain the credit loss distribution for the 1, 3 and 5 year horizons by simulation. Despite the analytical complexity of our model, we can generate extremely fast simulations by exploiting its statistical properties. Our results show a strong relationship between credit losses and the economic cycle, and latent factors have significant factor loadings in all sectors. We observe that credit losses in the Spanish economy are mainly due to manufacture, construction, consumption loans and mortgages. It is worth remarking that, although loans to households are typically characterised by small individual losses, there is such a large number of them that they constitute one of the main sources of credit risk in Spanish banks. In contrast, mining and utilities are the sectors with lowest absolute risk. We compare our results with those generated by a simpler model that does not take into account “hidden” factors. In this sense, the way of modelling credit risk correlations has an important impact on credit portfolio risk: although the two specifications provide similar expected losses, the unexpected losses can be more than 15% larger with latent factors, due to the higher default correlations induced by these effects. Thus, latent factors might have a strong impact on minimum capital requirements if they were considered. As a

robustness check, we compute in and out-of-sample specification tests showing that latent factors are crucial to capture the empirical intersectoral correlations accurately, even when we include an augmented set of macroeconomic variables. Furthermore, we find that exposures at default tend to be larger in recessions than during expansions. As Jiménez, Lopez, and Saurina (2008) show, this may be due to a higher usage rate of credit lines during recessions.

We believe that the relevance of our model goes beyond the purely theoretical estimation of the loss distribution. During the discussion of the Basel II framework, banking supervisors have agreed that it is highly important to screen the aggregate risk of financial institutions on an ongoing basis. In this sense, stress testing is one of the most widely accepted practices to measure the safety of the banking system. We show how to perform stress tests with our model by assessing the sensitivity of credit losses to the separate effects of a sudden drop in GDP growth and a sharp increase in interest rates. Overall, stressed GDP has a stronger impact than the interest rate shock. In addition, we find that around 50% of the increase in VaR produced by both stress tests is due to the cyclicity of exposures at default.

Our model can also be used as an off-site supervisory tool to estimate the loss distributions of peer groups of institutions or even individual banks. We illustrate this feature with an exercise in which we find that small banks are relatively riskier than large institutions.

A fruitful avenue for future research would be to develop a financial stability indicator by comparing the VaR given by our model with the capital held by banks to cover their credit losses. Intuitively, if the VaR exceeds capital there would be a larger risk of a financial crisis. It might also force some banks to either increase their capital or reduce their credit in order to comply with the minimum regulatory capital. Hence, they could induce a contraction in credit that might have dangerous feedback effects on the real economy. It would also be interesting to integrate our credit risk model with market and operational risks models, as Rosenberg and Schuermann (2006) propose. Our methodology could also be combined with an interbank market model, such as those developed by Goodhart (2005) and Elsinger, Lehar, and Summer (2006), which could be useful in providing systemic risk measures and describing interbank linkages.

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